

HITACHI
Inspire the Next

**YOUR JOURNEY.
YOUR CLOUD.
YOUR ADVANTAGE.**



YOUR CLOUD, YOUR WAY

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NEED TO SPEED CLOUD MIGRATION AND APPLICATION MODERNIZATION? YOU'RE NOT ALONE.

Modern CIOs and cloud architects understand the urgency of accelerating cloud deployments and deriving maximum value from their on and off-premise workloads.

Given the speed and scale of regionally and globally distributed business, your organization can't wait to see tangible benefits from each area of your cloud strategy.

Quite simply, the faster you get to the cloud and modernize your IT infrastructure, the sooner you will see the advantages of improved performance, faster time to value and greater business agility and flexibility:

- **Faster migration** to more cloud environments and modernization to optimize data and applications for cloud – so you can start taking advantage of data-driven, cloud-powered innovation as soon as possible.
- **Greater cloud efficiencies** – A ready-to-use infrastructure, with automated processes and maximized resource utilization on a pay-as-you-go model.
- **Maximum cloud effectiveness** – Greater agility and alignment to business process needs, improved cloud security and compliance and an expanded service catalog with guaranteed service levels.



Start enjoying these incredible cloud advantages today.

With Hitachi Vantara Cloud Services you can take advantage of our cloud-agnostic services to accelerate your modernization journey.

“

It's one thing to know what you should do, and it's another to have the experience in how exactly it needs to be done. Hitachi brought that level of experience to the table.

”

Brian Anthony, Director of Data Strategy and Management, Municipal Securities Rulemaking Board

WHAT ARE THE PITFALLS?

With many complexities along the way, the journey to the cloud can be full of obstacles.

But with the right partner, it doesn't need to be. Being aware of the most common pitfalls means you can simplify and accelerate your journey – and ensure your data is ready to migrate.

Don't let manual processes slow you down.

Manually converting and migrating data is a time-heavy process that can introduce huge delays into your project timelines. That can mean delayed return on your investment and increased risk while making it hard to scale security and data governance as you migrate.

Avoid complexity. The process of modernizing diverse applications across verticals can be highly complex – and only compounds your migration headaches. To avoid the complexity of moving workloads and applications to the cloud manually, you need to follow the right process and use the right tools. With Hitachi Vantara Cloud Services you can automate the process to save time and money.

Clarify ongoing operations within your new cloud environment.

Opaque, fragmented and inconsistent operational processes across the enterprise can create dangerous visibility gaps between data and workloads from edge to cloud. It's important to develop a plan, and determine your ongoing operational processes once your new cloud environment is up and running – to help ensure successful cloud initiatives long into the future.

Empower your employees – from day one.

Poor management control of your new cloud environment is one of the biggest pitfalls to avoid. Look for an automated migration process with easy drag-and-drop data access that will empower your existing IT resources – and focus them on strategic value-driven tasks.

Consider your multicloud strategy.

One of the biggest pitfalls lies in migrating data without optimizing it for a hybrid and multicloud environment. Simply replicating on-premises deployments can result in poor service delivery, complex management and costly solutions that are not fully adapted to their new environment. To see the full benefits of the cloud, organizations must adopt processes and solutions specifically designed for the cloud.





ACCELERATORS THAT CAN DRIVE YOUR SUCCESS

A successful cloud migration is all about making headway – and getting there on the fastest, simplest route for you. Discover the factors that will help you speed your journey to greater efficiencies and effectiveness.

PREPARATION

Fast-track to data-driven innovation by being cloud-ready on day one. With the right cloud strategy it's a far simpler process to deliver the right data to the right place at the right time using a cloud-agnostic 'as a service' approach.

Ensure your migrated data is optimized for its environment and able to deliver guaranteed services levels, single billing and the simple management of multiple private and public cloud resources.

AUTOMATION

Choose the right cloud migration service with business agility built in. Designed with drag-and-drop simplicity, automated services provide frictionless access to data, vastly simplifying the migration process and ongoing management for you.

When choosing automated cloud services, it's important to get security and compliance right. By working with Hitachi Vantara, you can be sure that your organization will benefit from lower costs through automation, while maintaining your data governance and compliance standards.

VISIBILITY AND INSIGHT

Demand the total operational transparency and comprehensive management – including data visibility from edge to cloud – that only a cloud-agnostic partner can truly deliver.

To maximize your insight and extract more value from your data, you'll need advanced analytics, as well as the ability to view, integrate and analyze data from all your data sources – a scalable data lake is required.

WHAT MAKES HITACHI CLOUD SERVICES SO POWERFUL?

Our comprehensive services are designed to work together to accelerate your journey to cloud advantage – giving you a serious operational edge and holistic digital transformation.

- **Cloud Migration Services from Hitachi Vantara:** Securely and transparently migrate workloads using our automation-based accelerator platform. Automating your migration journey ensures a more predictable and secure route to cloud and delivers frictionless access to data with drag and drop simplicity.
- **Cloud Application Modernization Services from Hitachi Vantara:** Modernize your enterprise applications and systems with our four-layered approach to automated operations and improved efficiencies. Delivers a scalable, secure, adaptable data foundation for modern business in the cloud.
- **Storage as a Service from Hitachi Vantara:** Reduce your storage costs and operational risks. Our pay-as-you-go storage service allows you to control your spending and add capacity when you need it – for a better way to manage your storage.
- **Cloud Operations Services from Hitachi Vantara:** Simplify your use of cloud and ensure ongoing efficiency and compliance with comprehensive managed services for cloud – from daily cloud infrastructure support to application operations management.
- **Cloud Advisory Services from Hitachi Vantara:** Analyze and rapidly move workloads to the cloud, securely and compliantly, while accelerating data-driven innovation. Expect 3.5x faster migrations over manual processes with our prebuilt automation blueprints, reliable deployments and exceptional cost-savings.

3.5x faster migrations



SUCCESS STORIES – A TESTED AND PROVEN APPROACH

See how we're leveraging our heritage and power in infrastructure modernization and transformation to help large enterprise customers align with their business goals.

We're accelerating their journeys with specially crafted cloud services, supported by the industry's most comprehensive certifications, and partnerships with leading cloud providers.

With a proven track record of cloud migration, DevOps and application modernization for customers across education, healthcare, government and public sector, we're leading the way in accelerating successful cloud journeys for a data-driven world.

CASE STUDY ONE

Aegon Life Insurance leverages cloud for business advantage

Aegon needed to migrate its data center to the AWS cloud in an expedited timeframe, to accelerate modernization and enhance competitiveness. Our migration services team took a multi-phased approach, providing a secure, cost-effective infrastructure with high availability across multiple applications in under four weeks.

CASE STUDY TWO

Leading education software provider graduates to the cloud

Ellucian saved millions in operational costs and application innovation by adopting a continuous integration and continuous delivery (CI/CD) framework built on AWS and the Hitachi Vantara cloud pipeline. Automating key aspects of their software integration and testing life cycle has increased deployment speeds and saved significant operating costs.

CASE STUDY THREE

Cloud platform revolutionizes cardiovascular research and treatment for AHA

When the American Heart Association (AHA) needed a platform to help cardiovascular researchers more easily identify trends and work together towards better health outcomes, they turned to Hitachi Vantara. Our well-architected, seven-layer VPC with dashboard accelerator has been instrumental in delivering a rich data marketplace that enables secure collaboration at speed with outstanding data insight and precision.

RIGHT DATA. RIGHT TIME. RIGHT CLOUD. LET'S GET MOVING.

Embarking on a cloud journey is not a one-time event, but an ongoing modernization process that needs to adapt to your changing business requirements – all with the aim of delivering agility, ensuring governance and realizing rapid cost benefits.

It's important to partner with an expert who can appreciate your business goals and fully support you to extract maximum value from your new cloud environment, reap long-term benefits and drive competitive advantage.

Powered by a cloud-agnostic approach and consistent data services, Hitachi Vantara Cloud Services are capable of supporting the entire cloud services life cycle.

Offering extensive certification and partnerships with all leading cloud providers, we have a proven track record with customers across all verticals including financial services, healthcare, government, public sector and ISV.

WANT TO KNOW MORE?

To find out more, visit
www.hitachivantara.com/en-us/solutions/modernize-digital-core.html

HitachiVantara.com

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