HITACHI

AI in the Finance Function

FINANCE MODERNISATION FORUM

Contents
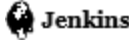
Hitachi Digital

HITACHI

We provide the global skills to help our customers adapt and transform their businesses in a rapidly changing digital world

AMERICAS	LATAM	EMEA	APAC
5200+	**1500+**	**13,200+**	**20,200+**

Hitachi Digital Services   Hitachi Vantara   GlobalLogic

Main delivery centers

Hyderabad

Pune

Bengaluru

Vietnam

Portugal

Our IT services business

Bringing a depth of experience and capability across an extensive range of technology platforms

Category	Technologies			
Cloud Platforms	aws	Microsoft Azure	Google Cloud	ORACLE CLOUD
Data & Analytics Platforms	Azure Data Lake Storage Gen2	amazon REDSHIFT	Google Big Query, ORACLE, Power BI	SAP Business Objects, SQL Server, snowflake, tableau
Framework / Technologies	node, amazon DynamoDB, Java, C#, OBJ-C, HTML5, SAS, data iku	SharePoint, python, Vue.js, Visual Studio, PyTorch	Swift, ASP.NET, AWS Glue, Streamlit, dbt, .NET	talend, coalesce, Informatica, Apache Airflow, snowpipe, kafka, Collibra, Spark, Azure Data Factory
UI and Mobile App	React	ANGULARJS by Google	CORDOVA, IONIC, Xamarin	Apple, Android
Digital Experience, CMS Platforms	IBM	Liferay	Adobe, sitecore	Microsoft Teams, Drupal
Testing	Selenium	chai mocha	POSTMAN, Protractor end to end testing for AngularJS	docker
DevOps, Tools and Methodology	Android	Firebase	Visual Studio, git	JIRA, Jenkins

Application Engineering	**24,000+** development engineers
Cloud Engineering	**4,500+** successful engagements
Data Modernization	**200+** IPs & Engineering Frameworks
Managed Services	**1,200+** certifications

Finance Modernization Examples

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01

Schroders

Global Finance Transformation across 36 countries to standardise and modernise finance systems and processes. No PO, No Pay and improved financial controls and regulatory reporting.

02

LONDON STOCK EXCHANGE
An LSEG Business

Building a Finance Systems Capability Centre in India to support a large multi-year rollout of Oracle Cloud ERP.

03

TP
Travis Perkins

Finance Modernisation program. Moving away from a custom legacy platform to a modern SaaS based ERP solution

04

BLUE LABEL DISTRIBUTION

Finance and Procurement System implementation to streamline processes and improve financial controls.

05

DS Smith

Accelerating invoice processing efficiency with GenAI. AP process accuracy increased from 65% to 95%, eliminating the need for manual intervention on approximately 420K invoices annually.

Finance in
the Age of AI

Agenda

Topics
1. Key Business Risks & Finance workload for 2025
2. Expected Gen AI-driven, productivity opportunities
3. AI Insight
4. Finance in the Age of AI

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1. What are key business risk for 2025?

SELECTED BUSINESS RISK

P	**E**	**S**	**T**	**E**	**L**
Political	Economical	Social	Technology	Environmental	Legal

Political	Economical	Social	Technology	Environmental	Legal
Geopolitical tension	Trade wars	Salary inflation	Cyber threats	Natural disaster risk	Employee data privacy regulations
	Recession	Employee turnover	Rapid technology advancement	Climate change impact	Consumer data privacy regulations
		Aging workforce	Job displacement		
		Talent shortage			
		Flexible working			

To what degree are the following issues and risks a concern for your Global Business Services (GBS) organization's success in 2025?

1. Finance workload for 2025

- The shift to digital continues with increasing finance technology investments and concurrent reductions in staff and operating budgets.

- In 2025, same as prior year and a recurring annual theme, we anticipate that finance organizations will see workloads increasing an expected 4.1% with fewer FTEs (-0.8%) and lower operating budgets (-0.8%).

- Finance technology investment is expected to increase 3.5%, in line with expected revenue growth levels

2025 COMPARED TO 2024

Enterprise revenue change	Total finance workload	Finance staff (FTEs)	Finance operating budget	Finance technology spend
3.5%	4.1%	-0.8% (4.9% productivity gap)	-0.8% (4.9% efficiency gap)	3.5%
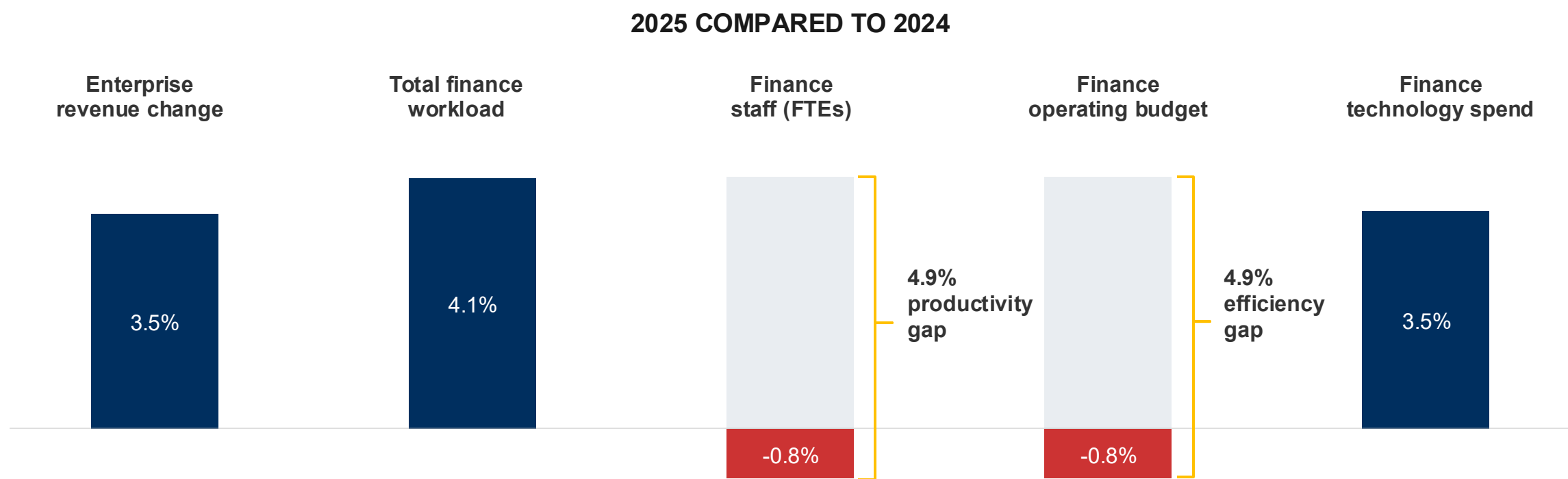
Q2.4: What is the estimated expected percentage change in workload, staffing levels, operating budget, technology spend for finance processes, and total expected revenue change in 2025 compared to 2024?

The Hackett Group

2. Expected Gen AI-driven, productivity opportunities

The below chart forecasts The Hackett Group's anticipated adoption rate for Gen AI, which will likely lag customer-facing functions. Now is the time to explore, strategize and establish Gen AI value in the future.

EXPECTED GEN AI PRODUCTIVITY OPPORTUNITIES, BASED ON 2023 TOTAL FTE HEADCOUNT LEVELS

> **Expected annual productivity opportunities for a company performing at a peer group level:**
>
> **Finance: 42%**
> **Overall SG&A: 40%**

Legend: ■ Finance — SG&A
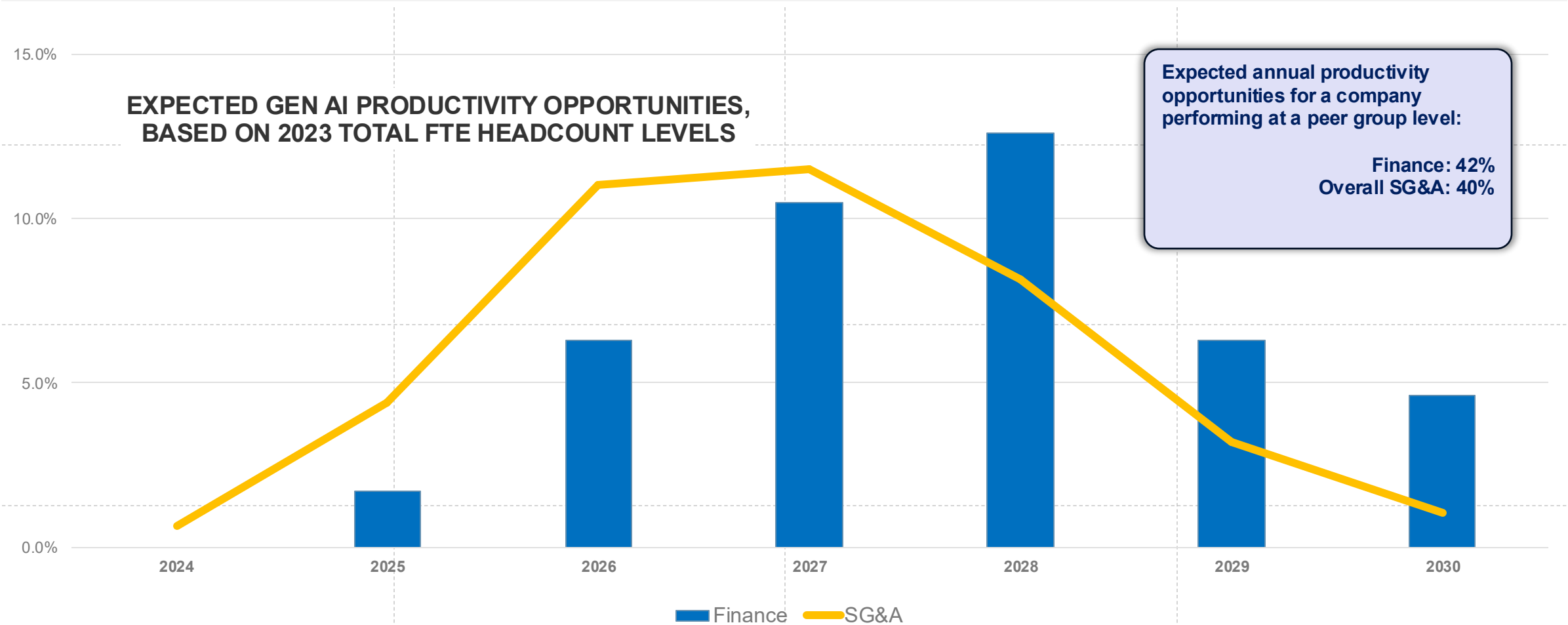
Finance productivity opportunities lag overall SG&A through 2030 due to functional domain specialization

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3. AI Insights - Gen AI-enabled digital transformation

Gen AI takes center stage

TECHNOLOGY LANDSCAPE

CLOUD-BASED ERP APPLICATIONS	GENERATIVE AI	INTELLIGENT DATA CAPTURE
LEGACY-BASED ERP APPLICATIONS	PREDICTIVE AI	AGILE ORCHESTRATION TOOLS
BEST-OF-BREED / POINT SOLUTIONS	AGENTIC AI	ROBOTIC PROCESS AUTOMATION
SERVICE MANAGEMENT APPLICATIONS	CONVERSATIONAL ASSISTANTS	ADVANCED ANALYTICS
DIGITAL WORKFORCE ENABLEMENT TOOLS	MASTER DATA MANAGEMENT	DATA VISUALIZATION TOOLS

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3. AI Insights - Digital World Class® organizations are more likely to realize value from Gen AI adoption than peer group

VALUE REALIZED FROM GEN AI ADOPTION

Quality improvement
	No improvement	1-10%	11-24%	25-40%	>40%
Peer group	52%	44%			4%
Digital World Class	27%	55%		9%	9%

FTE reduction
	No improvement	1-10%	11-24%	25-40%	>40%
Peer group	84%	16%			
Digital World Class	42%	50%		8%	

Customer or employee experience improvement
	No improvement	1-10%	11-24%	25-40%	>40%
Peer group	58%	38%			4%
Digital World Class	8%	67%		8%	17%

Productivity improvement
	No improvement	1-10%	11-24%	25-40%	>40%
Peer group	48%	45%			7%
Digital World Class	9%	73%		9%	9%

Operating cost reduction
	No improvement	1-10%	11-24%	25-40%	>40%
Peer group	52%	41%			7%
Digital World Class	36%	46%		9%	9%

Legend: ■ No improvement ■ 1-10% ■ 11-24% ■ 25-40% ■ >40%

What value has your support service organization realized from Gen AI adoption?

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3. AI Insights - Digital World Class® are ahead of the peer group in adopting all types of intelligent automation, meeting or exceeding expectations

INTELLIGENT AUTOMATION TECHNOLOGIES CURRENT ADOPTION AND BUSINESS OBJECTIVE REALIZATION

Technology	Group	Piloting/ Experimenting	Limited usage	Broad-based adoption	Total adoption	Fell short of expectations	Met expectations	Exceeded expectations	Total met/exceeded
Robotic process automation (RPA)	Peer group	3%	52%	32%	87%	28%	61%	11%	72%
	Digital World Class	7%	93%		100%	7%	60%	33%	93%
Intelligent data capture (IDC)	Peer group	12%	32%	13%	57%	32%	63%	5%	68%
	Digital World Class	20%	40%	33%	93%	8%	59%	33%	92%
Generative AI	Peer group	37%	22%	5%	64%	29%	62%	9%	71%
	Digital World Class	33%	47%	13%	93%	8%	69%	23%	92%
Predictive AI	Peer group	35%	15%	4%	54%	30%	67%	3%	70%
	Digital World Class	38%	46%	8%	92%	15%	85%		85%
Agile orchestration tools	Peer group	9%	33%	6%	48%	20%	80%		80%
	Digital World Class	7%	53%	27%	87%		75%	25%	100%
Conversational assistants	Peer group	11%	35%	8%	54%	39%	53%	8%	61%
	Digital World Class	27%	40%	20%	87%	8%	84%	8%	92%
Agentic AI	Peer group	34%	8%		42%	41%	55%	4%	59%
	Digital World Class	31%	23%	8%	62%	9%	82%	9%	91%

Legend: ■ Piloting/ Experimenting ■ Limited usage ■ Broad-based adoption ■ Fell short of expectations ■ Met expectations ■ Exceeded expectations

For each technology, please indicate the current adoption level in your GBS (not in your organization as a whole) and to what extent the realization of business objectives has met expectations in the last two years.

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3. AI Insights - Enterprises need to address concerns to scale value realization with Gen AI

CONCERNS REGARDING ADOPTION OF GEN AI IN 2025

Concern	Moderate concern	Major concern
Complexity of existing process landscape	35%	24%
Unrealistic benefit expectations	30%	28%
Complexity of existing technology landscape	38%	20%
Data quality concerns	36%	22%
Change management issues	45%	11%
Lack of implementation skills and experience	38%	18%
Data privacy and regulatory concerns	35%	19%
Lack of AI talent	34%	18%
Ethical concerns	26%	24%
Lack of technology maturity	33%	16%
Staff training and education concerns	34%	14%
Lack of investment	30%	16%
Intellectual property (IP) leakage concerns	21%	18%
Lack of executive sponsorship	21%	8%

■ Moderate concern ■ Major concern

Key discussion topic - What are some of the challenges faced today with AI?

Q. Select the degree of concern for the following items regarding your adoption of Gen AI in 2025.
(Response options were "No concern/not applicable"; "Minor concern"; "Moderate concern"; and "Major concern.")
(Moderate and major concern responses are shown to illustrate the higher concerns respondents have about Gen AI adoption in 2025.)

4. Finance in the Age of AI

Business Imperatives

Volume / Revenue Growth	Enterprise Cost Reduction (Supply Chain, SG&A)	Cash Flow Optimization	M&A Value Realization	Enterprise Financial Acumen Upleveling

Insights & Analytics

Real-Time Visualization
Actionable, intuitive, dynamic views of financial and operational outcomes, drivers

Operator-Level Business Partnering
Finance team proactively driving business actions to increase shareholder value.

Rapid, Insightful Scenario Modeling
Analytic, unbiased, learning modeling drawing from internal and external sources

Gen AI

	Customer-to-Cash	Procure-to-Pay	Account-to-Report	Plan-to-Results	Time-to-Pay
Process Design *Value-driven outputs, automation everywhere, curated participation*	Customer-centric experiences	E2E process centralized, digitized & integrated	Touchless, fully automated close process	Proactive, business-action orientation	Fully automated time data capture
Core Technology (ERP, EPM) *AI-forward; intentional, cloud-based application landscape; TCO optimized*	Dynamic 360-degree customer view	Real-time spend visibility; pro-active management	2-3-day close cycle	Continuous performance mgmt.; insights 24 / 7	Employee inquiries supported via self-service & virtual agents
Organization Design *Economies of skill and scale across corporate, field, GBS, and outsourced*	Touchless transaction flows	Supplier inquiries supported via self-service & virtual agents	Highly controlled, standard processes; minimal local exceptions	Touchless, unbiased, scenario-based forecasts	Automated / real-time compliance, trend & fraud analysis w/ alerts
Skills & Talent *Finance "Athletes," deep technically, analytically, and deft communicators*	>95% remittance auto-match	<5% of invoices require manual intervention	>80% of exceptions handled in GBS	Fully automated actuals analysis; internal and external root causes	<1% time collection & payroll errors
	Collections driven by real-time, risk-based algorithms		<1% manual journals		

Gen AI
Expectation that team effectively understands and can apply AI

Agentic workforce trials; path to production

Continuous cycle: explore, PoC, deploy

Structured governance with autonomy

Tight cross-functional linkage

Continuous internal, external data assimilation

Foundation

Master Data Management *Curated for quality & fully integrated*	End-to-End Governance *Structured, automated & workflow-driven*	Controls & Policy *Preventative, embedded & automated*

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4. Finance in the Age of AI – Important Service Delivery Model Considerations

Human Capital
- Broader AI talent strategy
- AI leadership development
- Embedded change management
- Mindset / Attitude change

Service Partnering
- Use partners to accelerate time to value
- Transform BPO & ITO relationships
- Value based contracts
- Evolution of vendor commercials models

Organisation & Governance
- Future proofed GBS AI capability
- Align process & solution architecture governance forums
- AI project portfolio management
- Managing security & compliance risk

Technology
- Strategically aligned AI vision & design principles
- Deeper harmonisation of platforms & architecture
- Advanced cloud infrastructure computing
- Mature AI DevOps capability
- Advanced ML learning platforms

Service Design
- Reimagined GBS Service catalogue to understand where Agentic workforce operate
- Establish an E2E process – Ideate to Deliver
- Continuous collaborative (E2E) innovation
- AI monitoring & performance management

Analytics & Information Management
- Single source of the truth
- Disciplined data governance that deliver a trusted data baseline & strong system-based control
- Mature data engineering & integration
- Defined information model
- Deep understanding of human thinking

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4. Finance in the Age of AI – Forum discussion

Key discussion topic

- What are the core AI capabilities that your Finance functions are investing in today?

The Hackett Group®

World Class Defined and Enabled

www.thehackettgroup.com

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From hype to impact — AI that actually moves the needle in finance
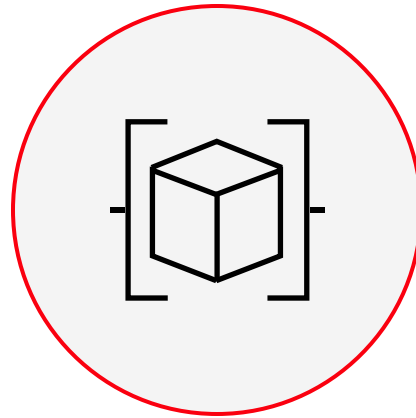
Paulo Valério

Vice President – EMEA Cloud and Data Engineering Lead
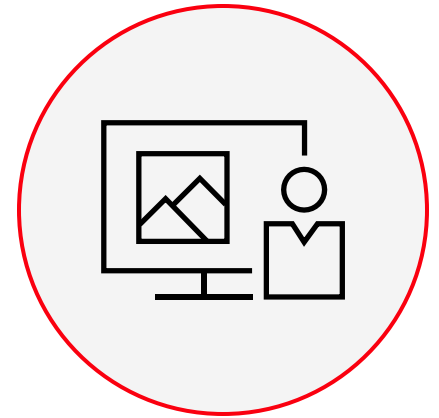
1 October 2025
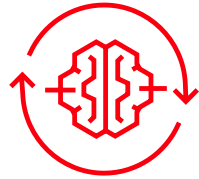
Before we dive in, let's clear the air:

Chatbot **doesn't** help with reconciliation

A black box **can't** explain it to auditors or regulators

Impressive visuals, **zero impact** on decisions

AI is not a tool—it's a lens

AI as a tool

Automates tasks

Enhances reporting
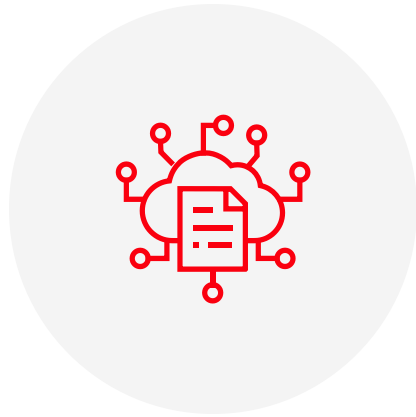
Supports finance

AI as a lens

Reimagines workflows

Enables adaptive decision-making

Reinvents finance

The real question isn't what AI can do —
it's what finance should become in an AI-native world.
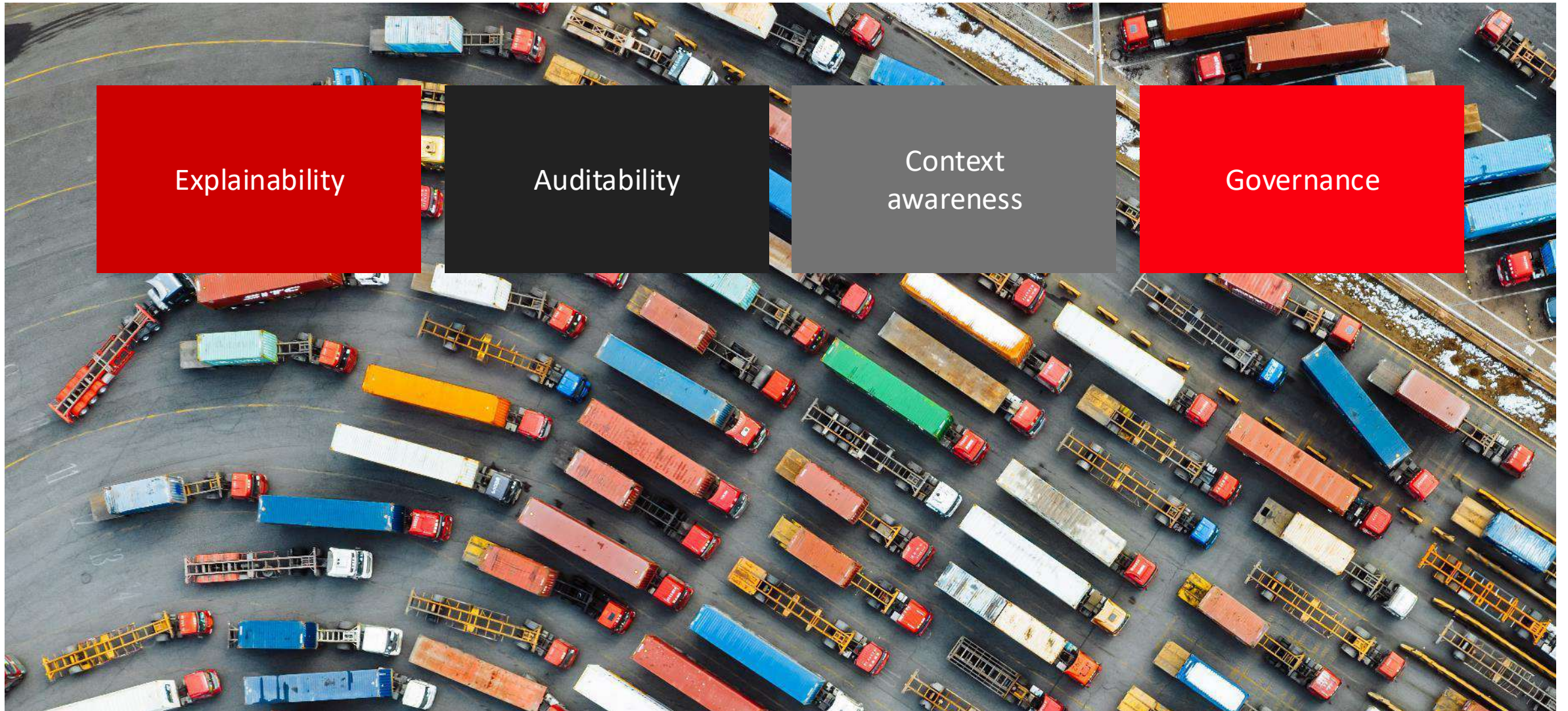
The real bottleneck isn't tech—it's trust

AI recommendation:

Flag transaction as high risk
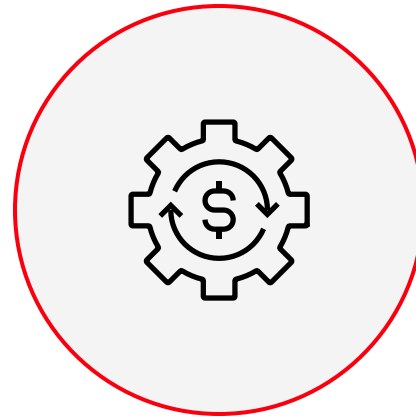
Can I explain this to audit?

Can I trust it?

Explainability

Auditability

Context awareness

Governance

Hitachi Digital Services | From hype to impact — AI that actually moves the needle in finance
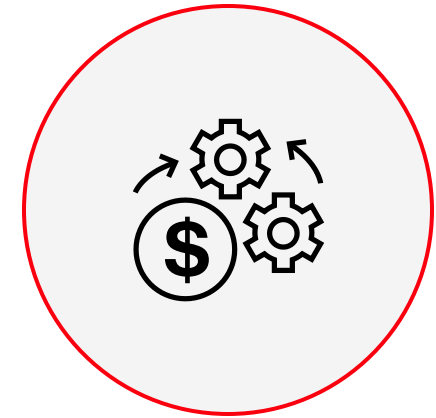
The hidden value pools

Finance signals

Strategic forecasting

Real-time finance ops

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IDP – Intelligent Data Processing

Customer challenge:

Automate and **reduce** the burden of processing and **validating suppliers' invoices**, as much as possible. There are around 1.5 million invoices per year.

Business use case:

- **Increase productivity to at least 85%**, being today estimated at 65%
- **Reduce the time and effort** FTEs have to process 420k invoices by hand, every year. Some invoices with lots of pages, what was also pruned to human errors.
- **Eliminate the expenses** with actual licenses.
- Licenses of 3 years need to cover the cost of the project + costs of Cloud.

Challenges with the solution requested by the customer:

- Tried to leverage **AWS Comprehend and Textract** as per <u>LINK</u>.
- Many **different types of invoices and different vendors making expensive was an issue** and do not cover the business case.
- A **very complex setup would be required** when onboarding new vendors.
- **Not improving** too much **productivity** given that **confidence levels were quite low** on extracting some of the information**.**

The business case was being dropped:

- Based on the first results and constraints, **the initiative/program failure was announced** by the customer.
- Customers were **unsatisfied with the first results that were successful for other customers**, however not fulfilling DSS requirements.
- **When it seemed lost, teams agreed and decided to use GenAI** as a possible solution to the challenge.

▶

Turn-over:

- To address customer challenges, we asked for a green light to **look at the solution from a different perspective**
- LLM with **Visual Capabilities** to extract information.
- Complementing with some Hitachi DS, **developed algorithms we've achieved exceptional results.**
- Hitachi DS is now being seen as a **strategic partner and valued partner for DSS**.
- Reduced time of implementation and flexibility to onboard new customers had a huge impact on pricing.

Invoices processed automatically (in average)

went from **65%**

up to **90%**

Overachieved expectations We are expecting around **95%** efficiency of the system for the first integration.

Time to populate information for invoices not processed automatically (estimated avg)

Improved by **95%+**

A hell of an increase in productivity !!!

Running costs of the solution in Cloud

Reduced around 23%

Expected to be reduced up to **45%+** after some improvements already identified

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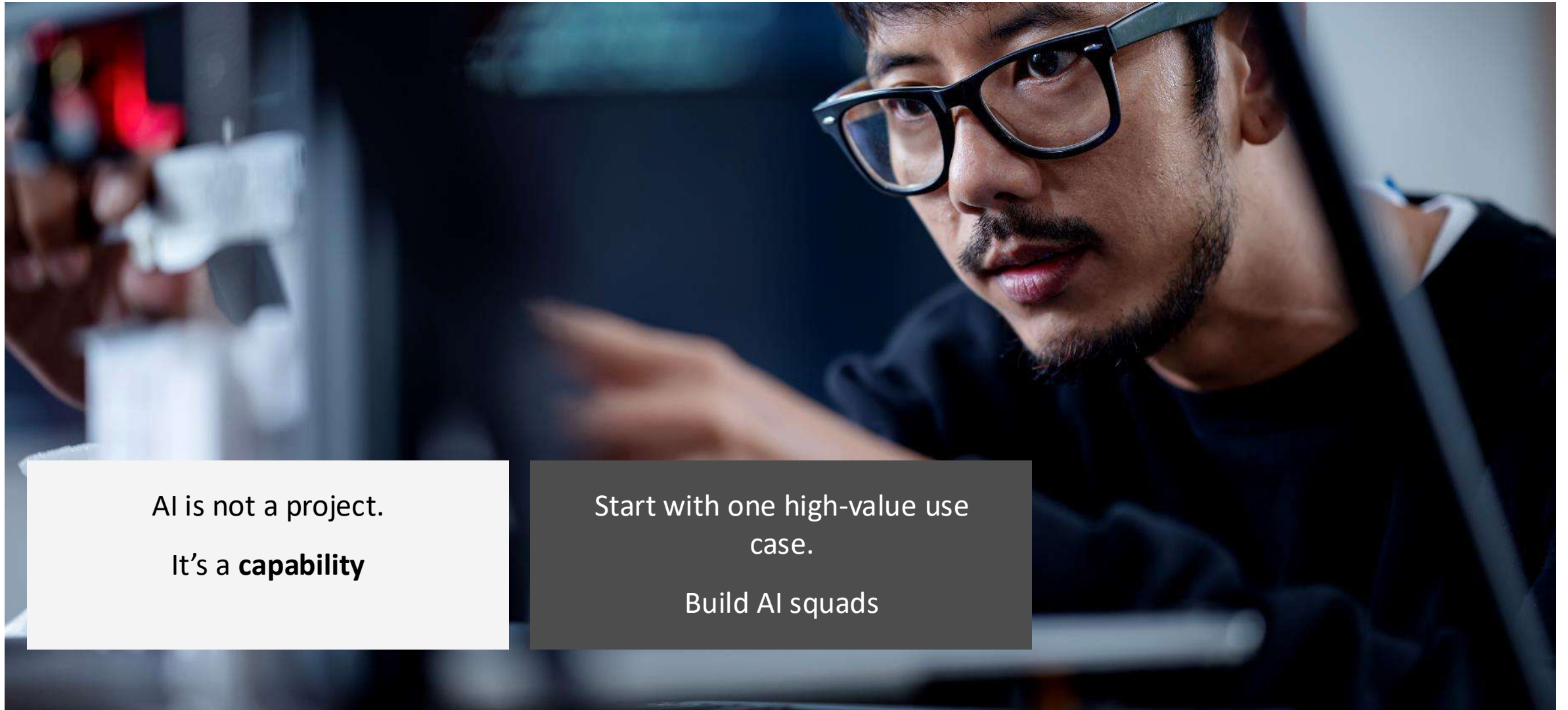
AI is not a project.

It's a **capability**

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AI is not a project.

It's a **capability**

Start with one high-value use case.

Build AI squads
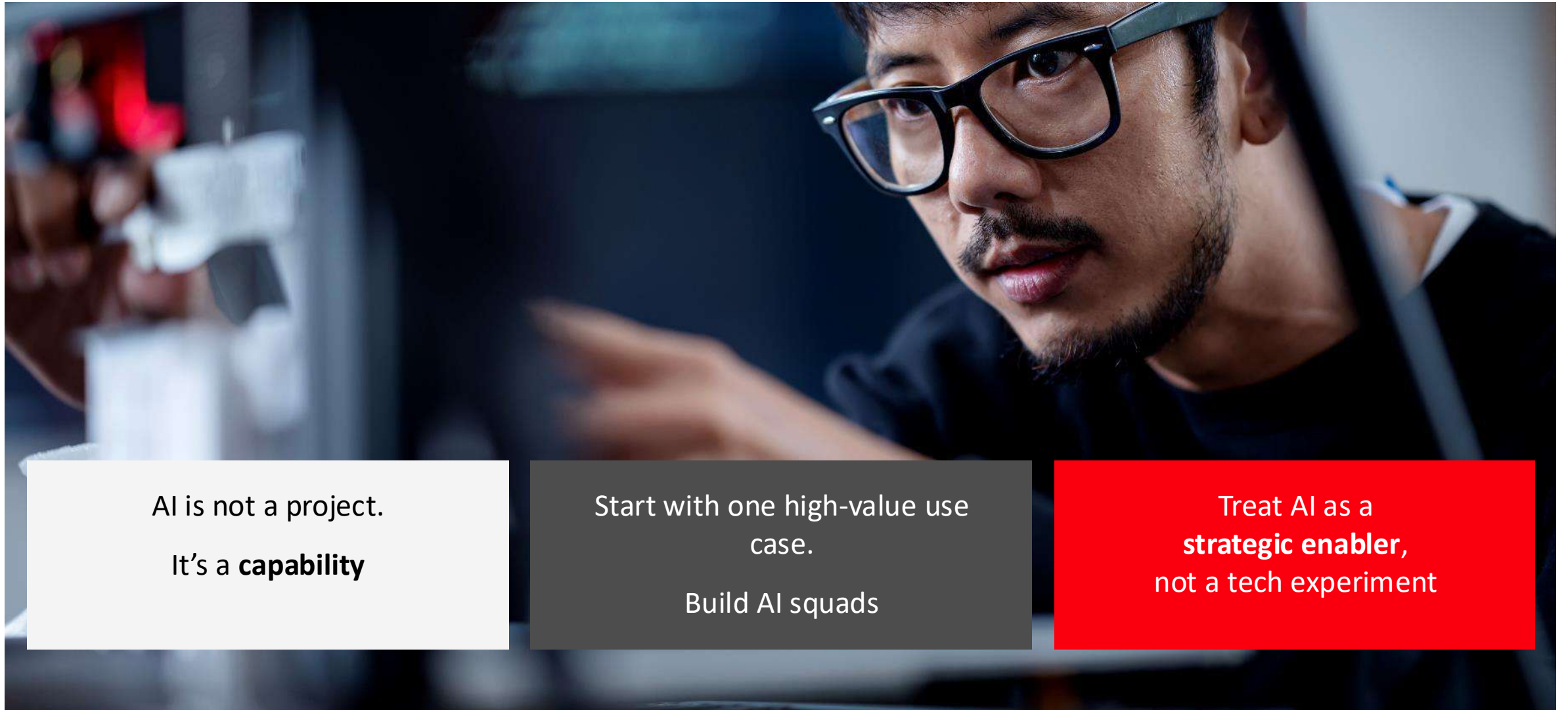
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AI is not a project.

It's a **capability**

Start with one high-value use case.

Build AI squads

Treat AI as a
strategic enabler,
not a tech experiment

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Thank you

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Oracle AI Overview

Creating Value for Finance Teams with Embedded AI

Winnie Rudgley

Director, Business Value Services
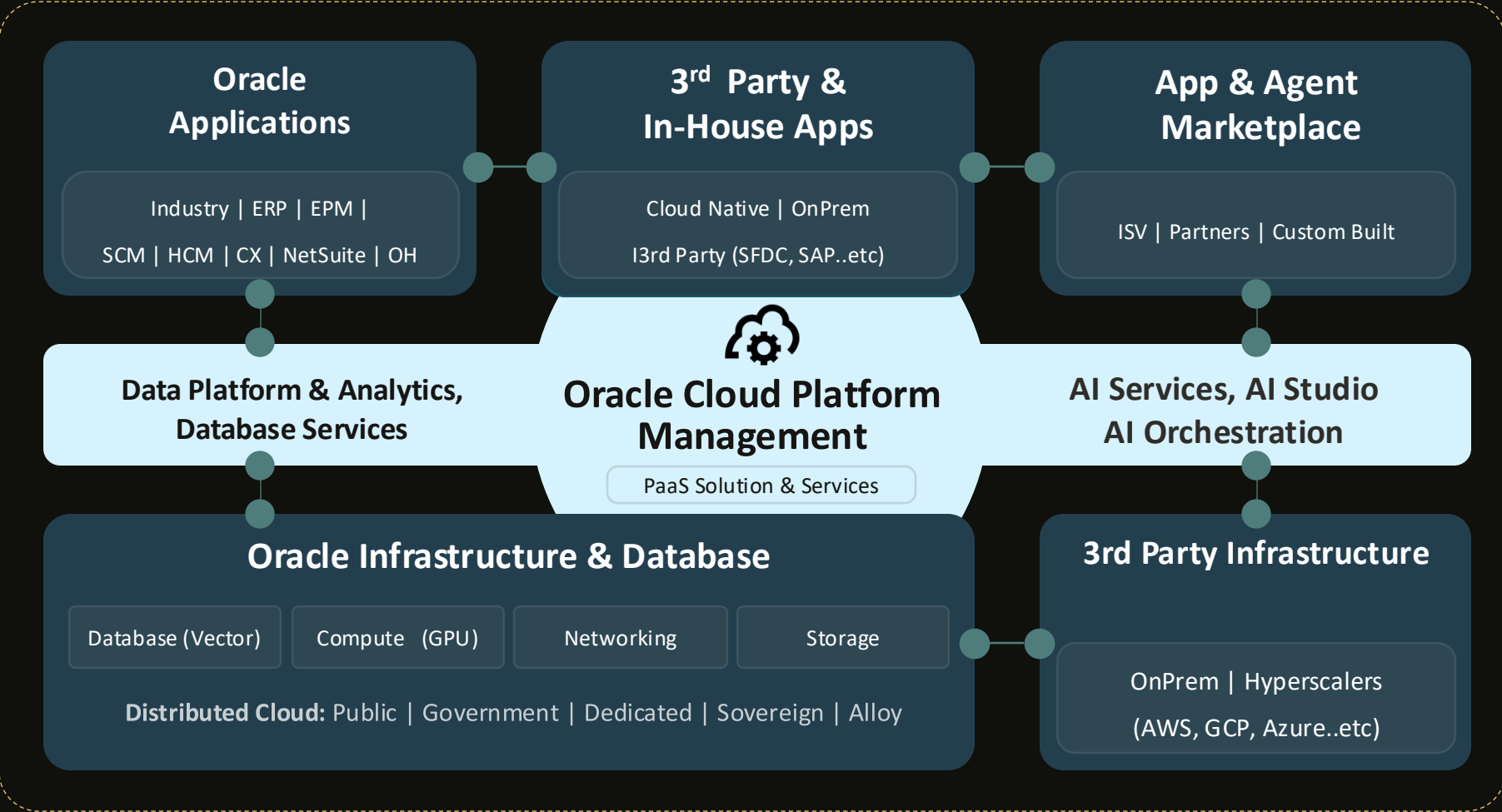
1st Oct 2025

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upon in making purchasing decisions. The development, release, timing, and pricing of any features or functionality described for Oracle's products may change and remains at the sole discretion of Oracle Corporation.

Oracle AI Cloud Platform

UX, AI Agents & Workflow

AI Embedded at Every Layer

Security at Every Layer

Oracle Applications

Industry | ERP | EPM |

SCM | HCM | CX | NetSuite | OH

3rd Party & In-House Apps

Cloud Native | OnPrem

I3rd Party (SFDC, SAP..etc)

App & Agent Marketplace

ISV | Partners | Custom Built

Data Platform & Analytics, Database Services

Oracle Cloud Platform Management

PaaS Solution & Services

AI Services, AI Studio AI Orchestration

Oracle Infrastructure & Database

| Database (Vector) | Compute (GPU) | Networking | Storage |

Distributed Cloud: Public | Government | Dedicated | Sovereign | Alloy

3rd Party Infrastructure
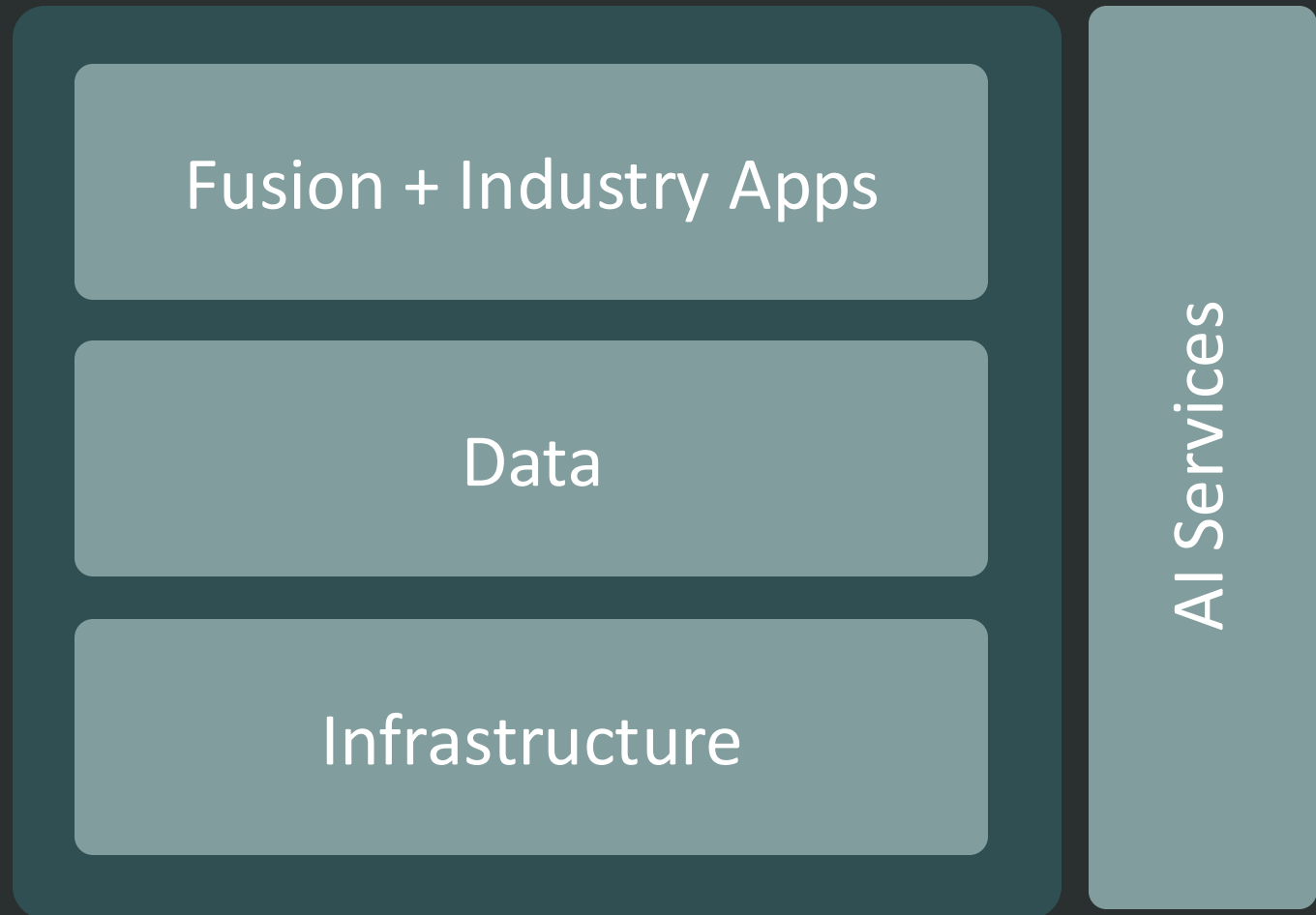
OnPrem | Hyperscalers

(AWS, GCP, Azure..etc)

Implementation Toolset

Trusted Partner Network

Oracle AI Cloud Platform

AI capabilities embedded throughout

Fusion + Industry Apps

Data

Infrastructure

AI Services

Evolution of Gen AI in Fusion Apps

1st Wave of GenAI

Gen AI
(100+ use cases)

Takes advantage of LLMs

Creates new content

Summarizes information

Makes recommendations

Gen AI Multi-Step AI Agents
(next year and beyond)

Help with research and reasoning

Orchestrate and execute tasks and workflows

Strategic, high-business-value recommendations

More enterprise context / data incorporated to drive accuracy and relevance

Predictive AI

Uses your data

Delivers predictions,
categories, recommendations

Detects anomalies and
compares information

Gen AI Agents
(50+ use cases)

2nd Wave of GenAI

RAG grounds LLMs
in your business data

Delivers personalized content,
summaries, and suggestions

Embedded vs Custom Oracle AI

Built By Oracle
accessed via Oracle software

Pre-built, pre-trained AI-powered
features embedded inside Oracle
SaaS software

Built By You
on Oracle technology

AI solutions built by you using AI Agent
Studio or OCI AI Services in Oracle Cloud
Infrastructure

ORACLE AI

Embedded AI

**Oracle
Fusion Applications**
(AI/Gen-AI/Agents)

Oracle AI Agent Studio
(Configured Agent Templates)

Custom AI

AI Agent Studio
(Customised templates and Custom Agents)

OCI AI/GenAI/Agents

OCI Data Science

Oracle AI – Integrated directly into your workflows

Automatically Included

Fusion AI is seamlessly included at no additional cost, delivering immediate value without lengthy development and procurement cycles, with AI innovations provided quarterly keeping you ahead

Powered by Your Enterprise Data

AI models hosted in Oracle Cloud, to help ensure privacy, security and compliance needs are met, while delivering accurate, context-rich, and impactful insights without data duplication or external risks

Embedded into Your Workflows

Fusion AI integrates into your daily tasks – delivering real-time insights, automating actions, and generating content – enabling smarter, faster outcomes directly within your familiar applications

Oracle AI is safe to use

Data is always secure and is not shared

Your data and the models we use are hosted and managed all within the same infrastructure (OCI)

None of your data is shared with LLM provider, other customers, or other third parties

Users are in control accessing and controlling AI

AI-features are not automatically switched on when delivered but opted into by you

They can also be switched off at any point, for each individual use case

Users remain in control of AI and can augment or override its output

Guardrails protect your business and mitigate risk

We engineer prompts, test results for accuracy and provide outcomes to SaaS users for human approval

Prompts and customer data are not persisted in the generative AI models

AI is embedded within workflows and augments work

Prompts are engineered and optimized for specific use cases, ensuring accurate and appropriate outcomes for the relevant use case

AI outcomes and responses are presented within applications, ensuring accessibility and ease of use

We monitor legislation and regulatory changes

Oracle is committed to complying with data protection laws and collaborates with data and AI standards organizations

ORACLE

Oracle AI in finance

Driving value for customers

Winnie Rudgley

1st October 2025

Oracle AI in Finance

Predictive AI

Detect patterns to automate routine tasks

Spot anomalies to improve outcomes

Analyze data and make predictions to guide decisions

Generative AI

Generate narratives to tell the story of your data

Summarize key information from multiple sources

Finance-specific models augment user expertise
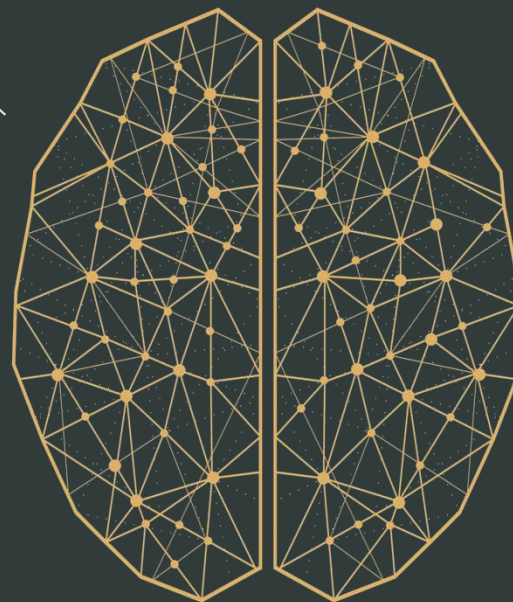
Make suggestions to steer your business

AI driven finance excellence

Touchless operations

- Automation everywhere
- Human work redefined

Predictive insights

- AI-powered insights and predictions
- Continuous data-driven decisions

Connected actions

- Cross-LOB collaboration
- Aligned decisions for optimal outcomes

AI automates content generation

IPM Insights
to automate analysis, detect issues, and find opportunities

Narrative Reporting
to respond to changing circumstances by generating narrative and recommendations in financial and management reports.

Journal Entry, Reconciliation Notes
to automatically add explanations and commentary to a journal entry for the approver to approve or reject based on risk threshold

Financial Data Explanations
to provide financial-focused rationale via GenAI with context in a dashboard

IPM Insights – Anomaly Detection

How does it work?

Monitors historical data to identify unusual patterns that deviate from expected results. Detects outlier values that vary widely from other values, for example, a sudden volatility in actuals compared to the base level, or missing actuals data.

Benefit

Reduces time spent on data analysis by detecting outliers, sudden volatilities and trends early, for more informed, strategic decision-making and better business outcomes.

See it in action
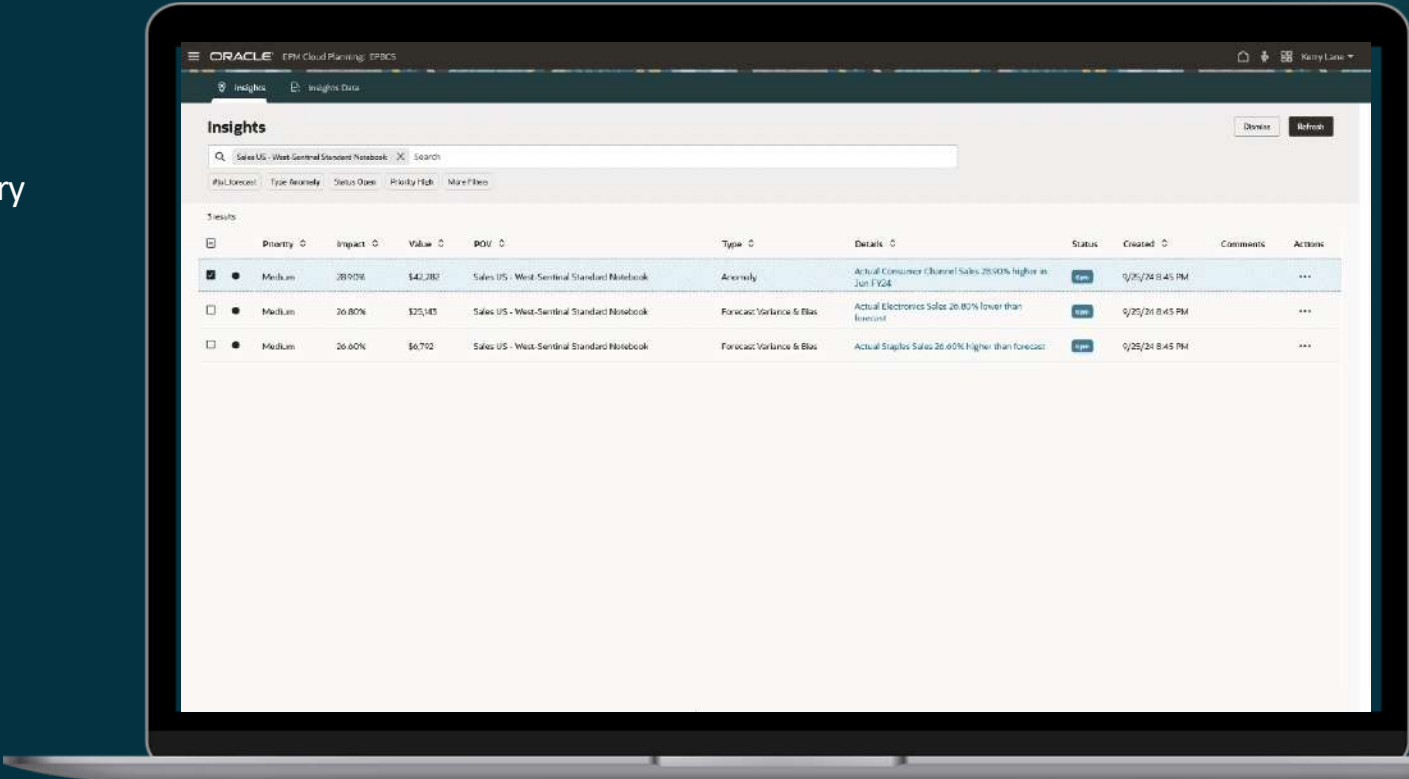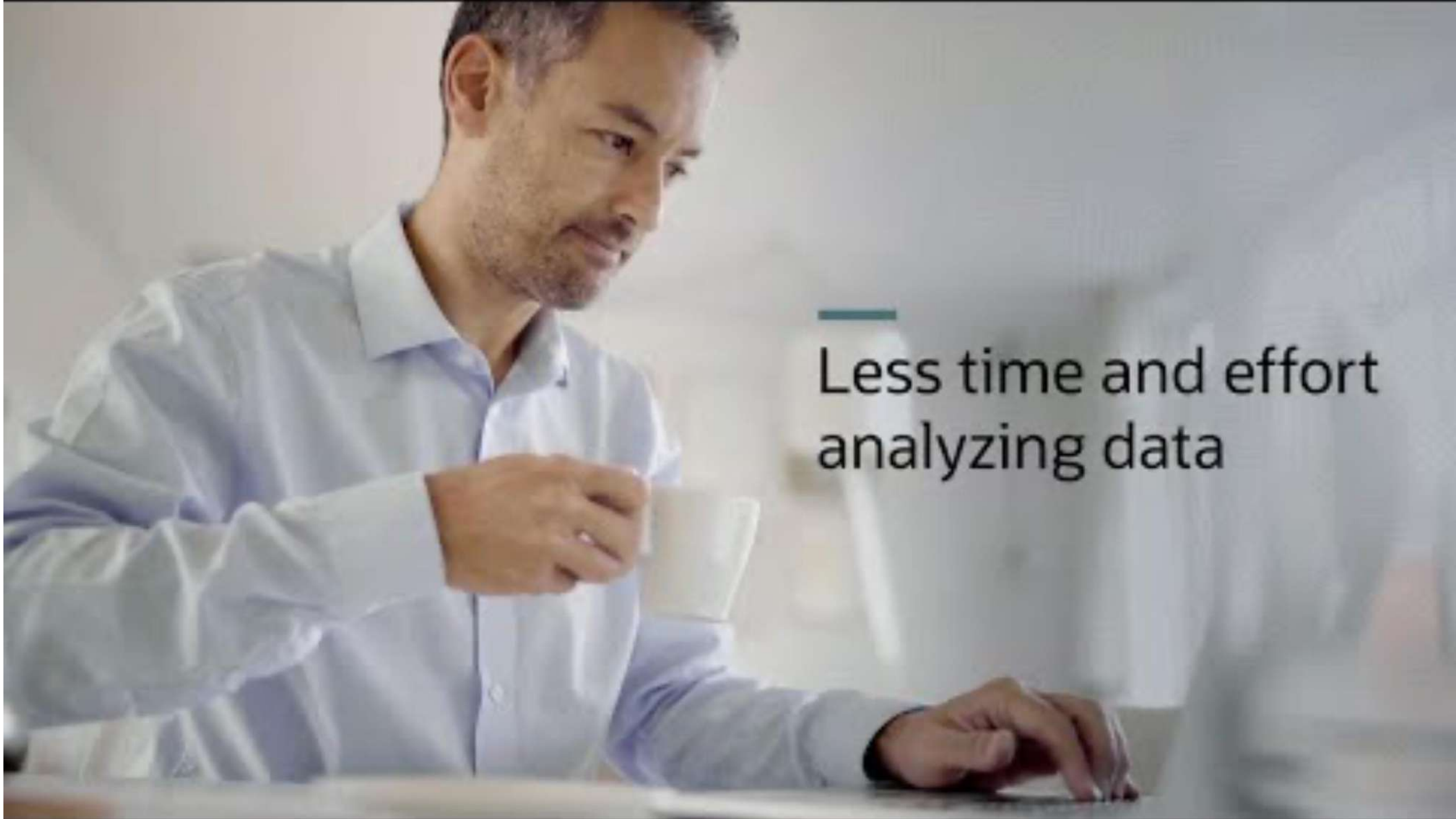
Package: Financial Planning & Analysis
Module Required: Planning or Profitability
Technology: Predictive AI/ML

Prerequisites: Hybrid Essbase enabled
Primary User: Planner

available from 📅 21.1
1

Less time and effort analyzing data

Narrative Reporting – Exception with Causality

How does it work?

Automatically describes the cause for exceptions by examining relevant cell dimensions and identifying the top 3 contributors using machine learning property files and defined conditions. All content generated can be reviewed prior to distribution of the report or incorporated into "Notes" along with other manually entered commentary.

Benefit

Eliminate time spent manually adding explanation & commentary. Improves efficiency, reduces manual effort, and brings more intelligence to reporting and analysis to enhance decision-making.

See it in action
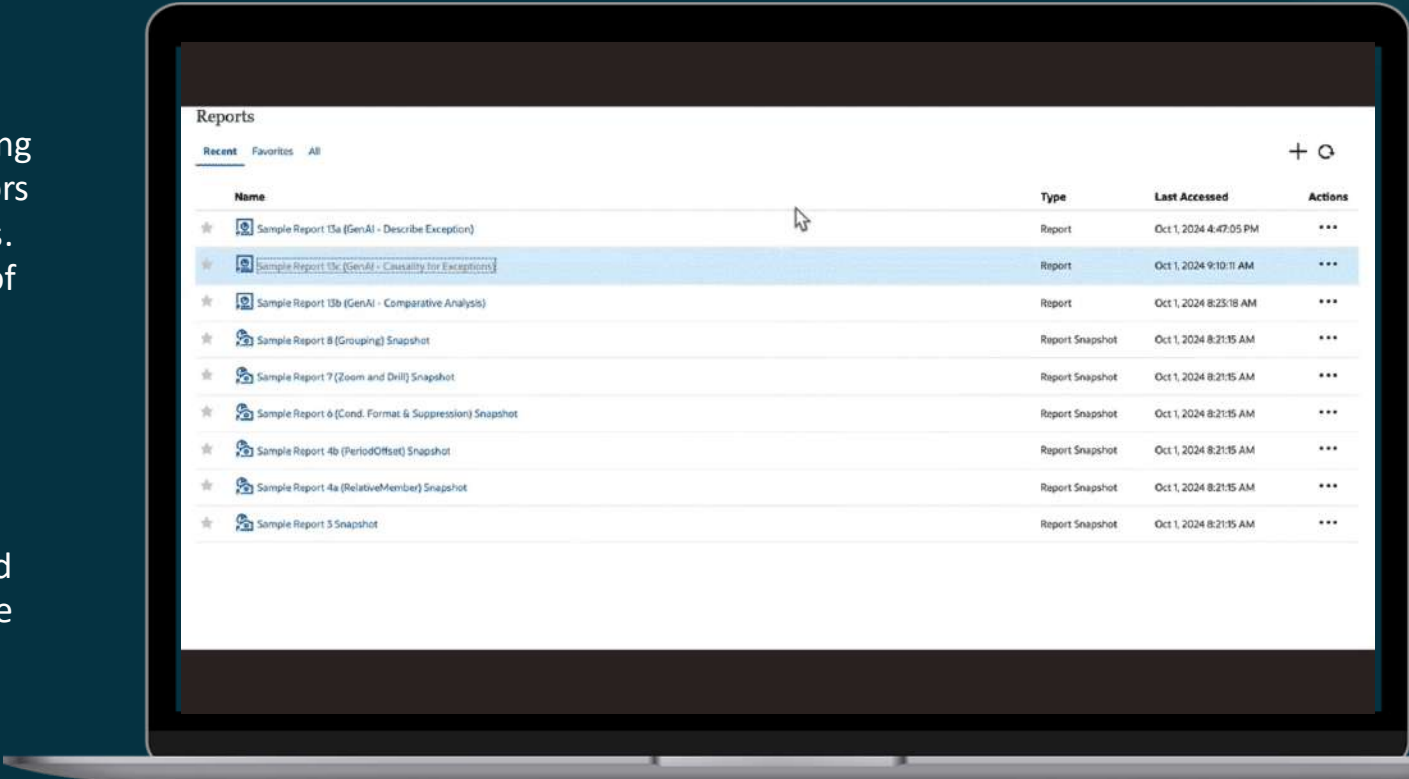
Package: Financial Planning & Analysis
Module Required: Narrative Reporting
Technology: Generative AI

Prerequisites: N/A
Primary User: Finance User

available from 📅 24.10

Narrative Reporting – Period Comparison

How does it work?

Produces a narrative comparing the current period vs a prior period automatically (e.g. YoY, QoQ). Automatically creates narrative summaries to perform comparative analysis across time periods by using machine learning property files and defined conditions.

Benefit

Eliminate time spent manually adding explanation & commentary. Improves efficiency, reduces manual effort, and brings more intelligence to reporting and analysis to enhance decision-making.

See it in action
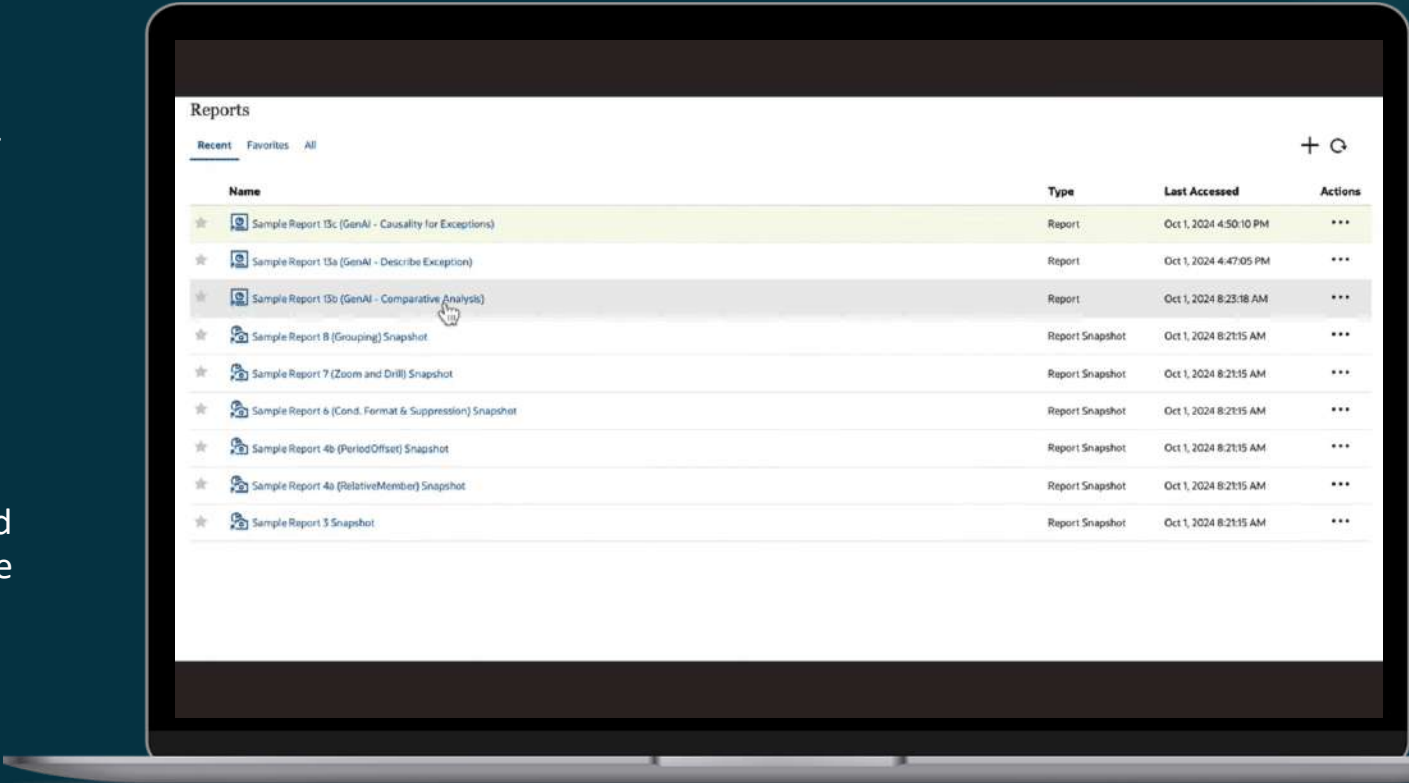
Package: Financial Planning & Analysis
Module Required: Narrative Reporting
Technology: Generative AI

Prerequisites: N/A
Primary User: Finance User

available from 🗓 24.10

Narrative Reporting – Variance Analysis

How does it work?

Produces a narrative comparing key differences automatically (e.g. Budget vs Actuals). Creates narrative summaries to describe exceptions by using the conditional text framework with corresponding machine learning property files to generate relevant descriptions based on defined conditions.

Benefit

Eliminate time spent manually adding explanation & commentary. Improves efficiency, reduces manual effort, and brings more intelligence to reporting and analysis to enhance decision-making.

See it in action

Package: Financial Planning & Analysis
Module Required: Narrative Reporting
Technology: Generative AI

Prerequisites: N/A
Primary User: Finance User
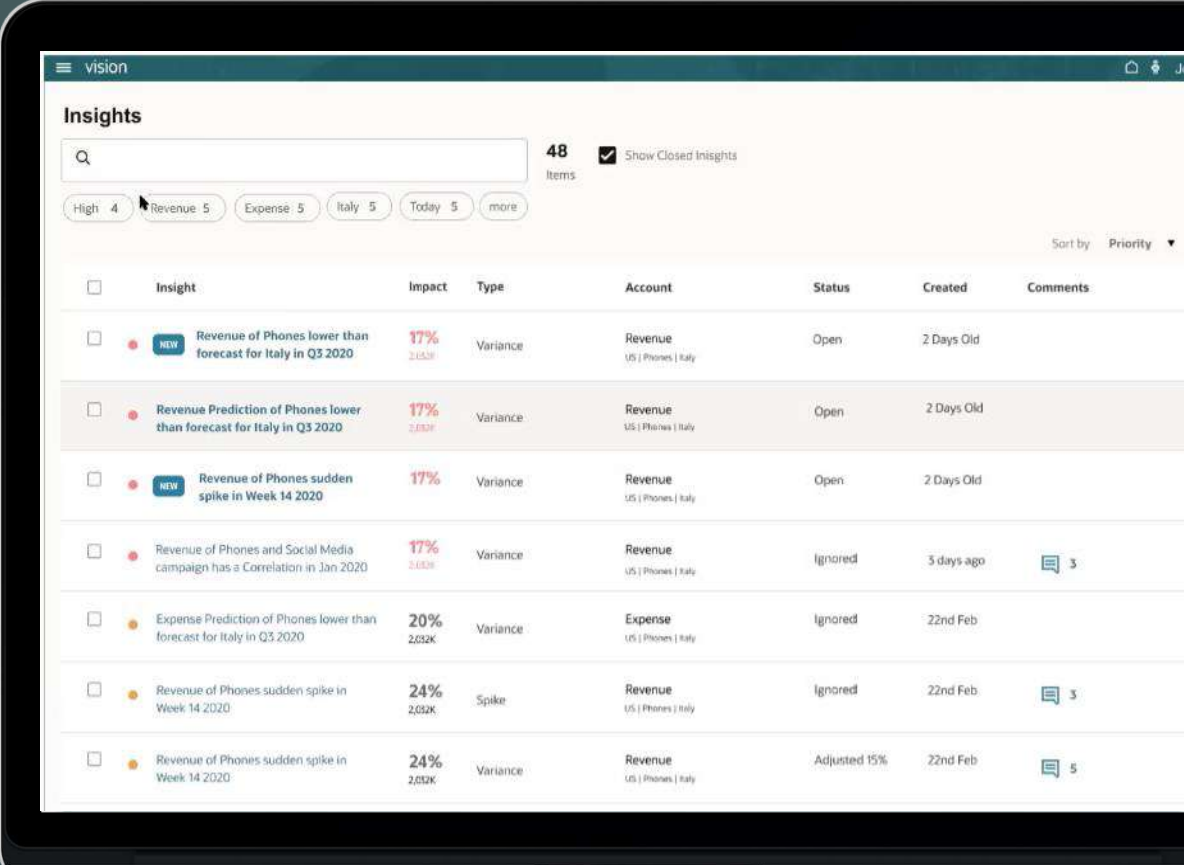
available from 📅 24.10

AI expands finance capabilities by improving processes

Dynamic discounting
to optimize working capital by incentivizing early payments through discounts

Intelligent invoice to PO line matching
to accelerate the payables process by automatically matching invoices to purchase orders

Intelligent document recognition
to process supplier invoices more quickly with intelligent document recognition

Account code combination defaulting
to reduce manual work in invoice entry and speed up processing

Early payment discount

How does it work?

Facilitates the execution of a dynamic discounting program – a process established between a buyer and a supplier whereby the buyer receives a discount for early payment of an invoice.

Benefits

Achieve sizeable savings vs. normal 'static' supplier discounts and improve working capital. Further strengthen supplier relationships with early payments of invoices.
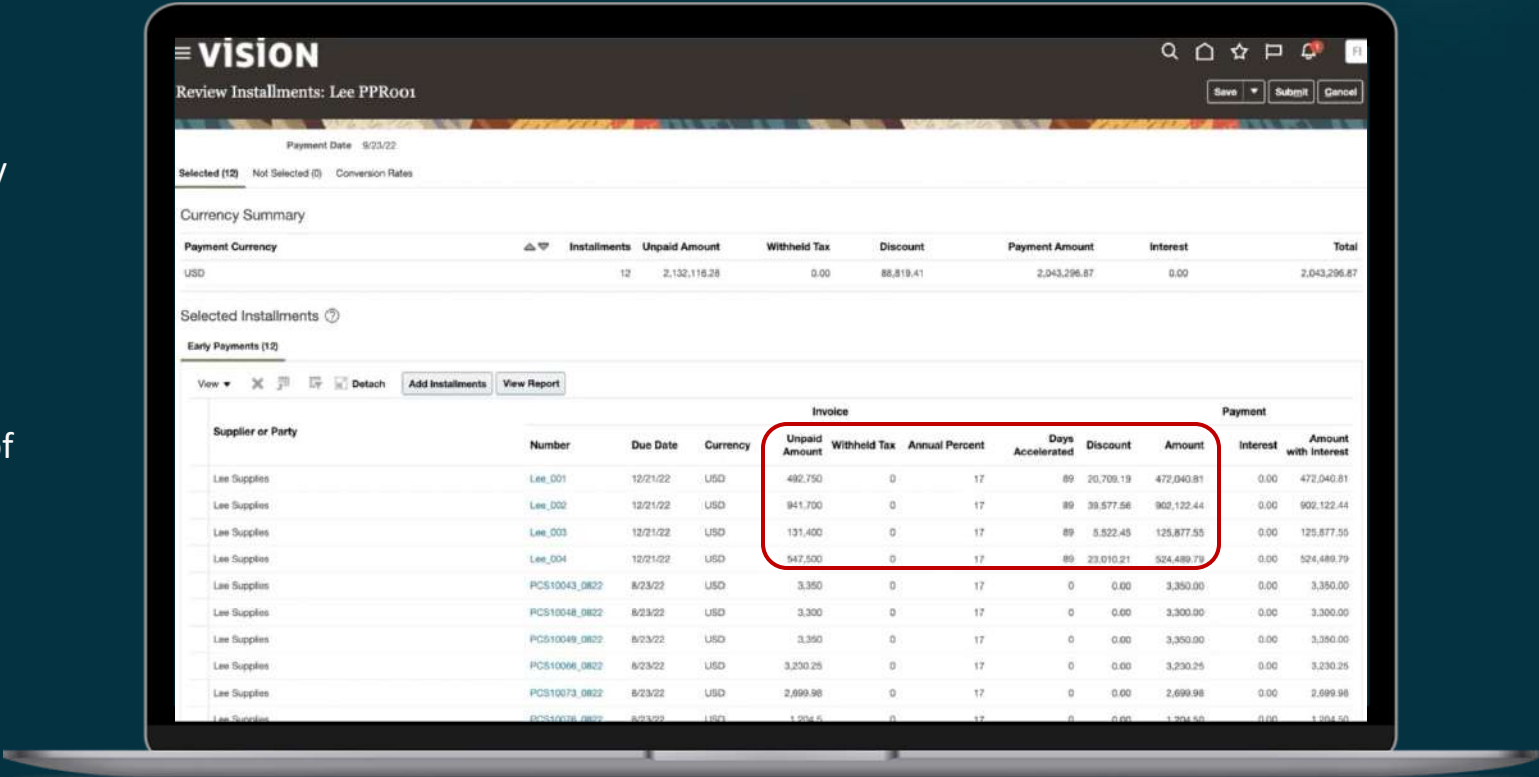
Package: Finance operations

Module required: Procurement

Technology Classic AI

Redwood: Not required

Prerequisites: N/A

Primary user: Payables Manager

Available from: 24D
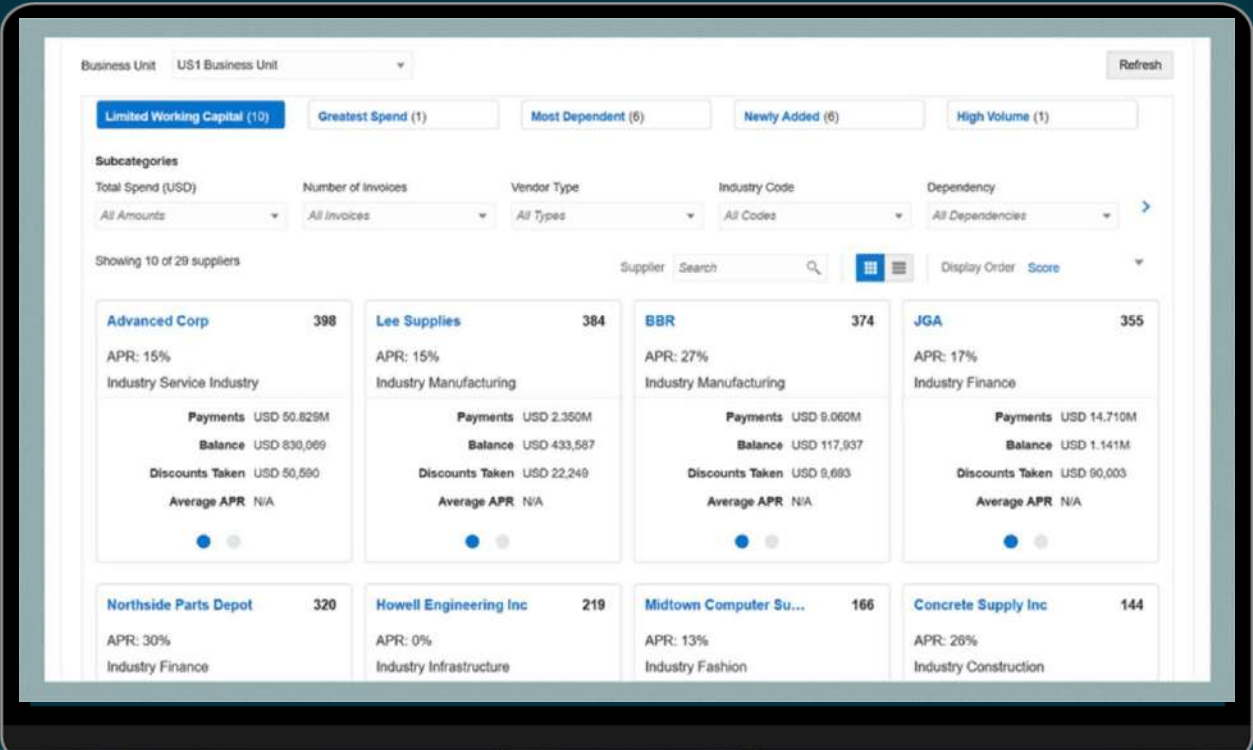
Dynamic discounting

How does it work?

Categorize suppliers and enroll them into a dynamic discounting program. Early payments are rewarded with larger than normal trading discounts to enhance working capital and optimize ROI on cash.

Benefits

Dynamic supplier specific discount recommendations for early invoice payments to optimize returns on working capital. Captures additional savings missed through static early payment discount programs.

See it in action

Package:	Margin & Risk Resilience	**Redwood:**	Not required
Module required:	Procurement	**Prerequisites:**	N/A
Technology	Classic AI	**Primary user:**	Procurement Manager	Available from: 24C

Dynamic Discounting Workflow

# Intelligent account combination defaulting

How does it work?

Predicts and populates account code combinations to reduce need for accounts payable team to enter data manually, improving velocity and accuracy of this task. AI automatically predicts and inputs distribution combination code segments for invoices not associated with purchase orders.

Benefits

Reduced entry time and accelerate the process of making invoices ready for payment. Reduced "think time". Focus on data accuracy rather than data entry.

See it in action
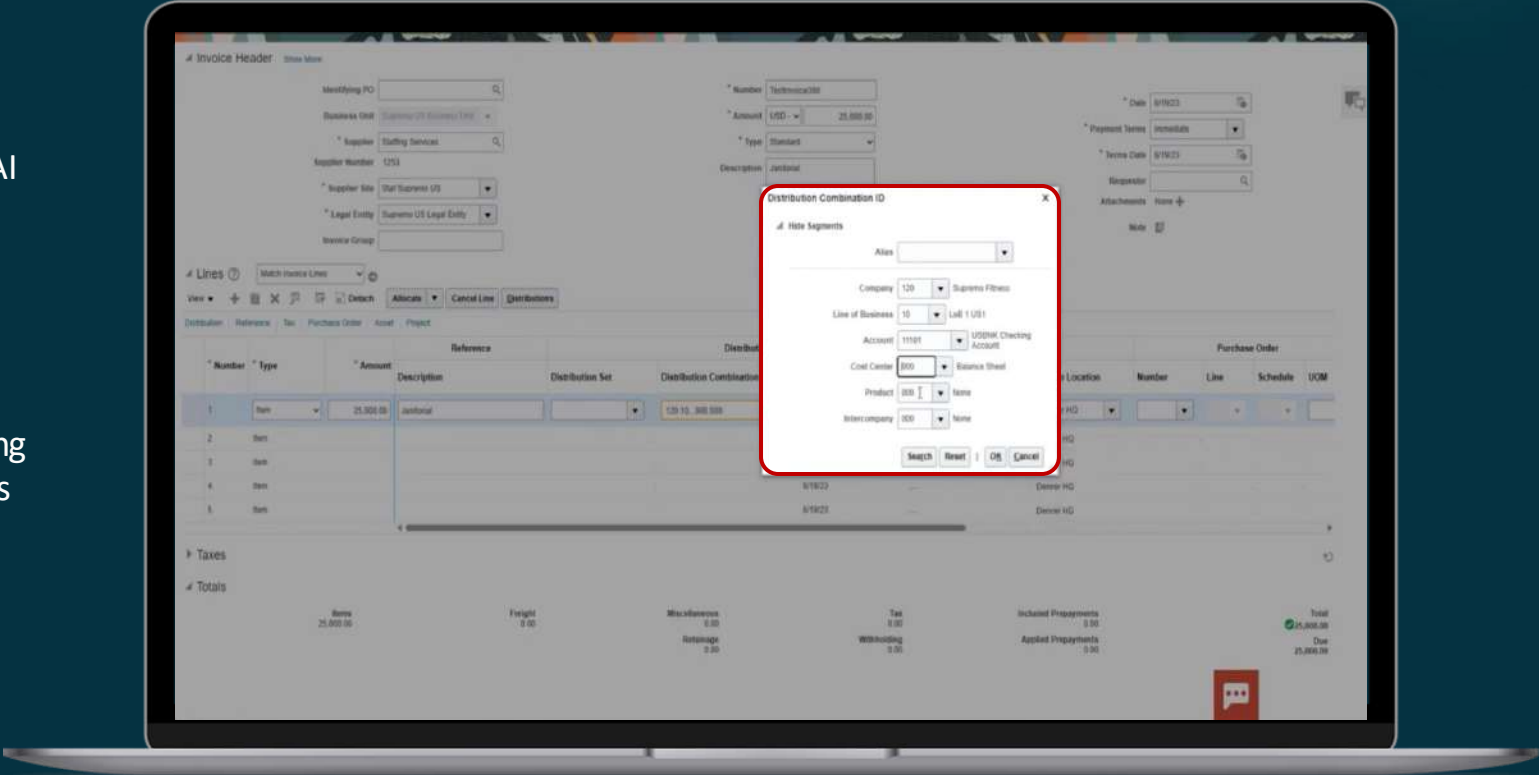
Package: Finance operations
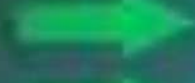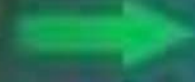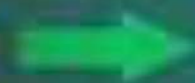
Module required: Payables

Technology Classic AI

Redwood: Not required

Prerequisites: N/A

Primary user: Payables Analyst

Available from: 22D

Machine Learning Model Training

Document IO agent

How does it work?

Automatically process transaction documents in a variety of file and document formats, standards, and languages. Streamline procure-to-pay processes through touchless operations.
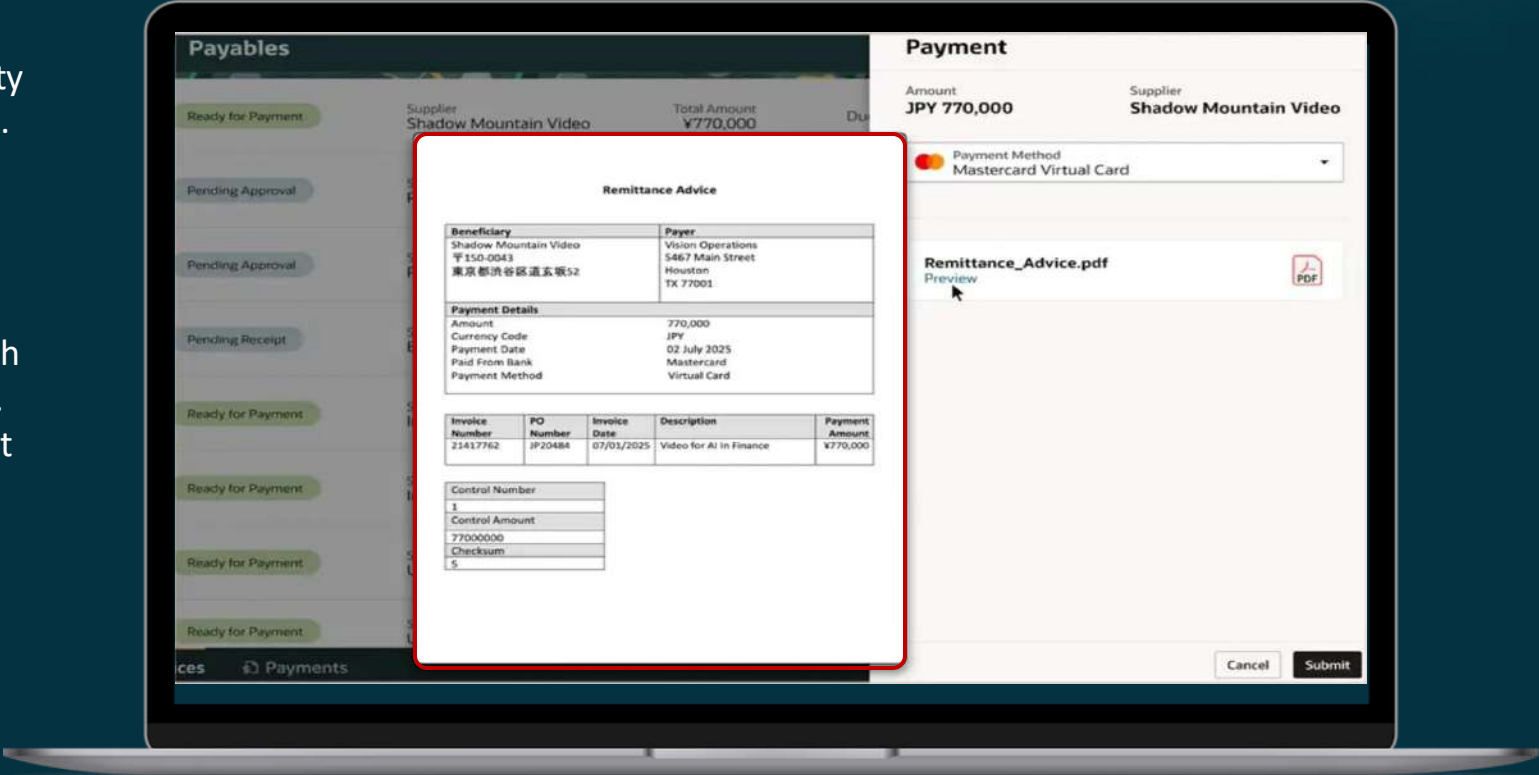
Benefits

Accounts payable staff avoids manual tasks involved with handling invoices from new suppliers or in new formats. Speeds up financial operations by automating document handling across end-to-end financial processes. Helps process supplier invoices & payments, create purchase requisitions, ingest bank statements, generate invoices, and handle expenses.

See it in action

|				
Package:	Finance operations	**Redwood:**	Required	
Module required:	Accounts Payable	**Prerequisites:**	JPMC corporate card	
Technology	AI Agent	**Primary user:**	Financial Controller	📅 Available from: 25

ORACLE

Document IO Agent in Cloud ERP
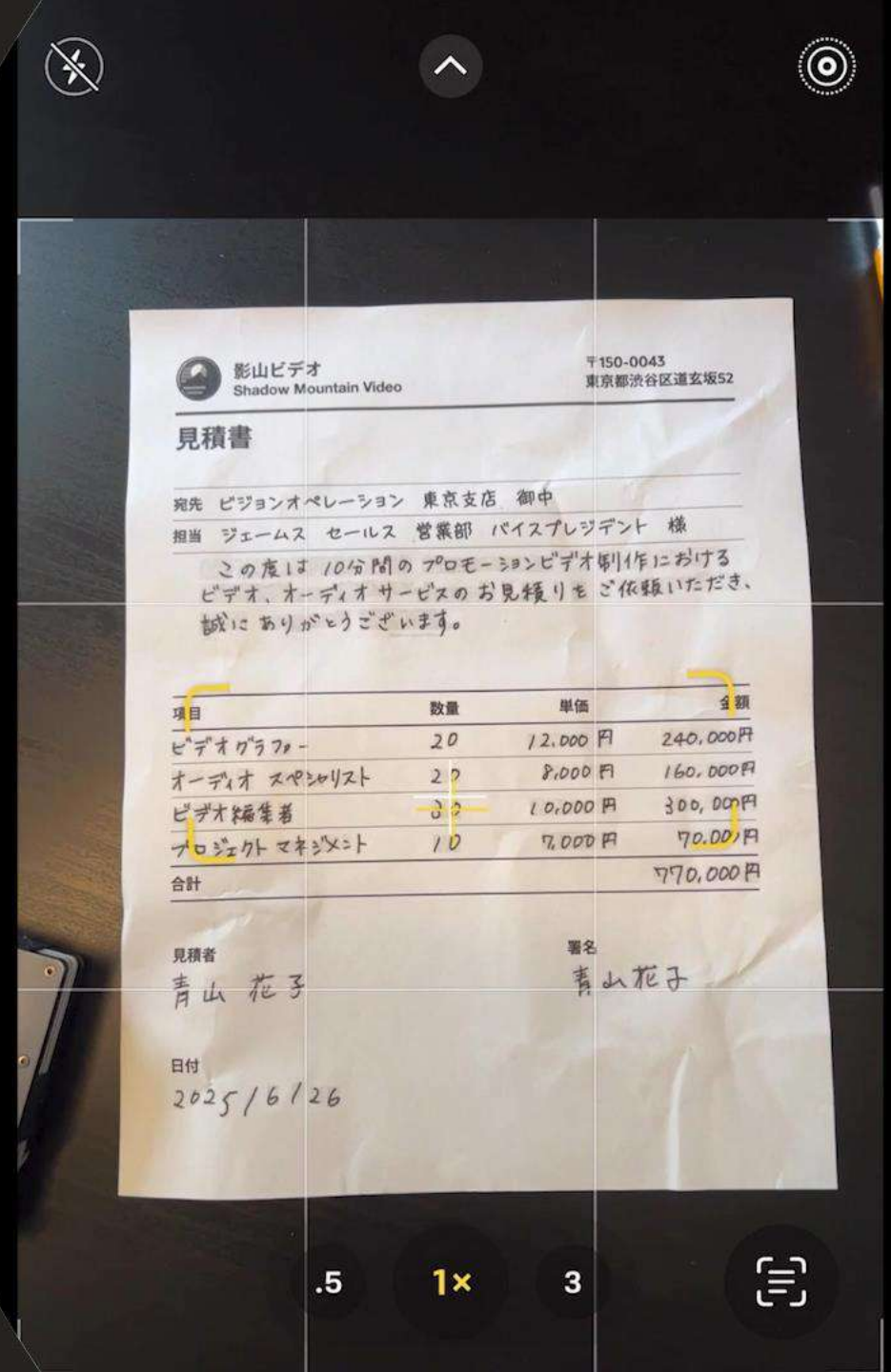
Intelligent Document Recognition

How does it work?

Automatically scan, recognize, and create invoices for suppliers that usually email invoices.

Benefits

Improve efficiency by improving supplier recognition accuracy. Process supplier invoices quickly with less manual intervention. Enables organisations to take advantage of dynamic discounting, more time to focus on value adding activities, better supplier relationships
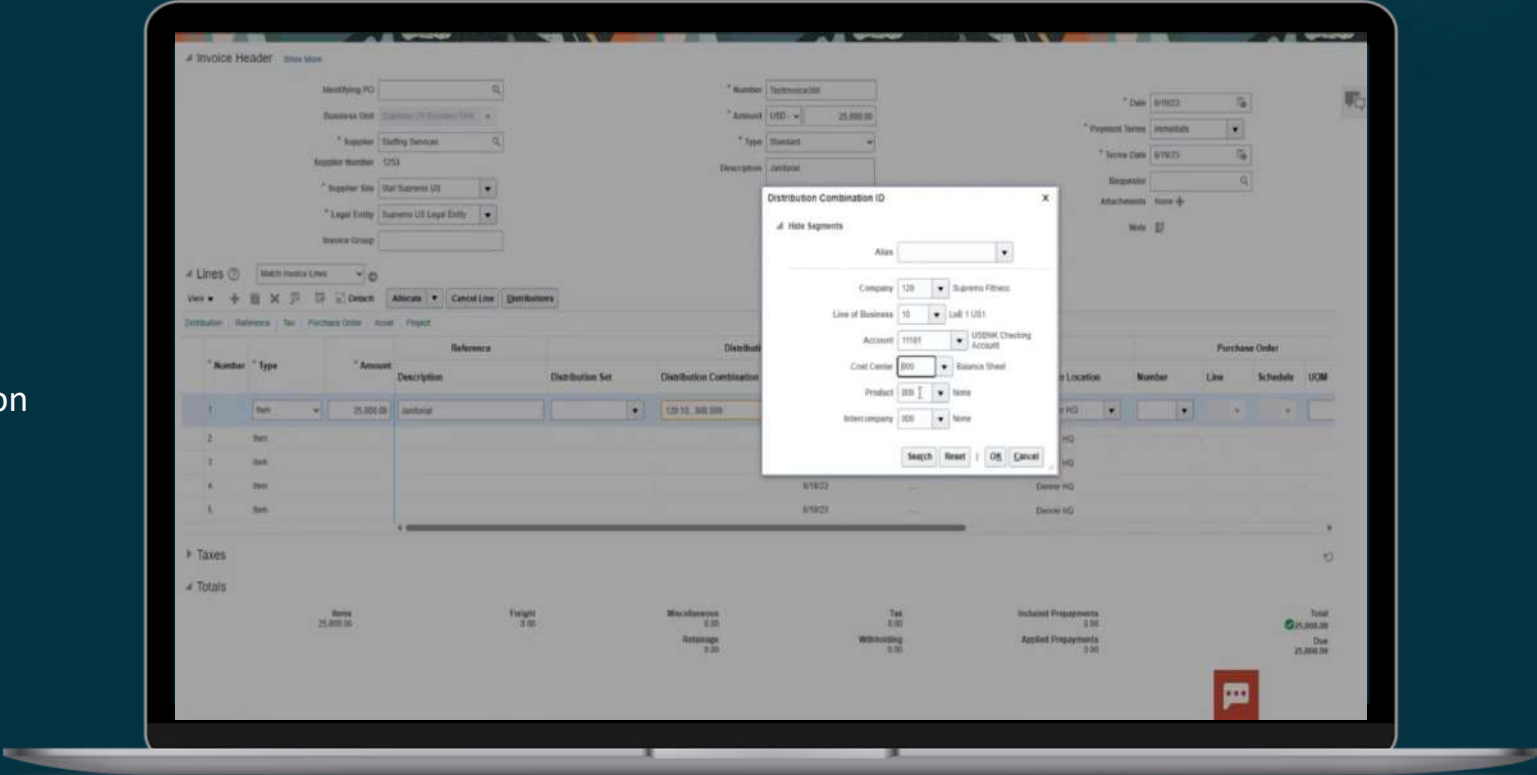
Package: Finance operations

Module required: Payables

Technology Classic AI

Redwood: Not required

Prerequisites: N/A

Primary user: Procurement Manager

Available from: 24D

AI empowers finance to predict outcomes

Predictive planning
to increase forecast accuracy by using ML to refine your forecasts and recommend the most likely outcomes
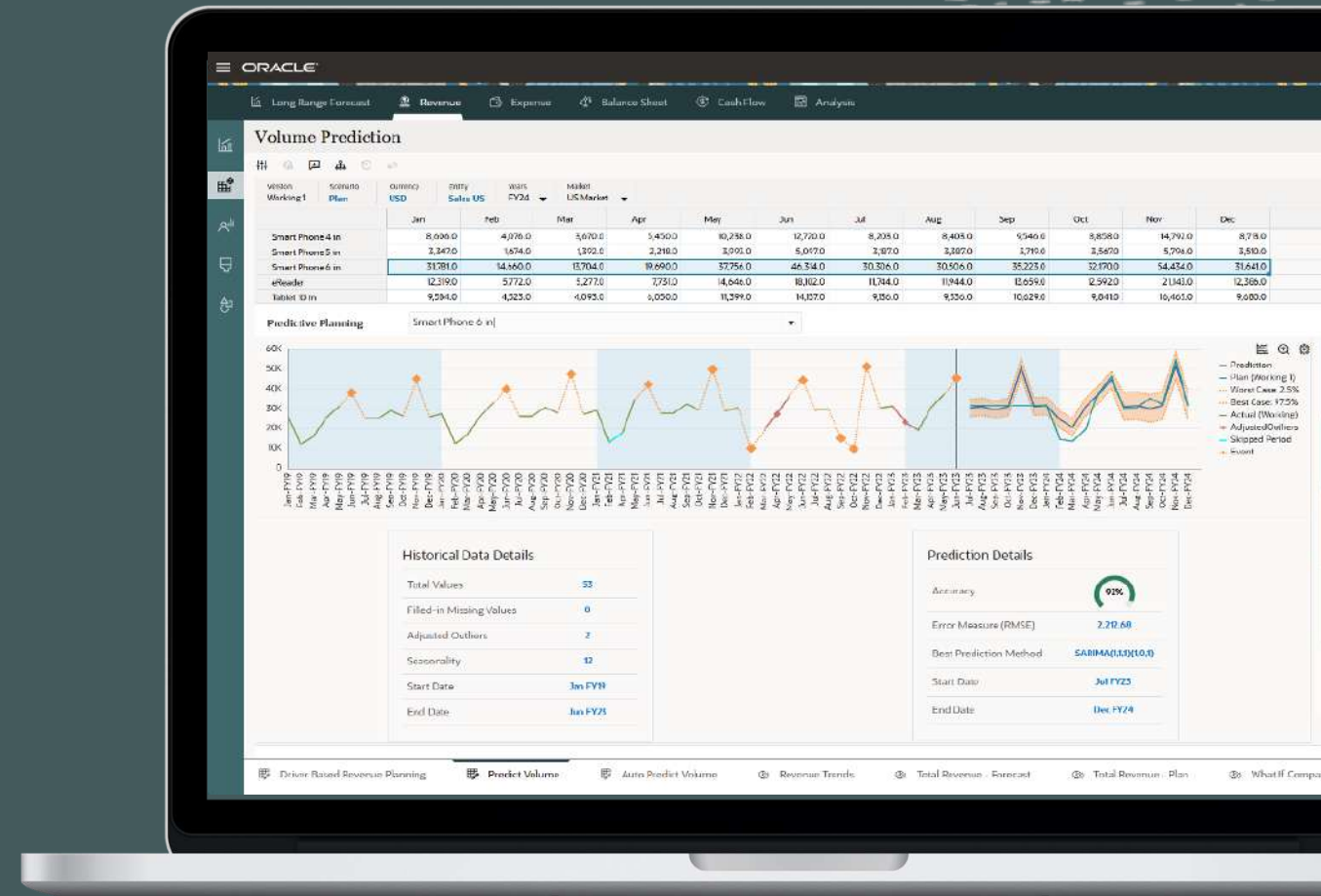
Auto-predictive planning
to automatically seed a comparison forecast based on actual performance to improve forecast accuracy

Predictive cash forecasting
to optimize your cash flow by using predictive algorithms to improve the speed and accuracy of your daily or weekly cash forecasts

AutoML for custom models
to leverage your investment in ML by importing your models into EPM in the context of finance—without need for a data scientist

Predictive Planning

How does it work?

Uses historical data to forecast future performance, allowing you to compare and validate plans and forecasts based on these predictions and use the predicted values as a starting point for creating new plans and forecasts.

Benefit

Improves forecasting accuracy by using sophisticated time-series forecasting techniques, enabling the creation of more reliable predictions and the validation of existing forecasts.

See it in action

Package: Financial Planning & Analysis
Module Required: Planning, FreeForm
Technology: Predictive AI

Prerequisites: N/A
Primary User: Planner

available from 15.08
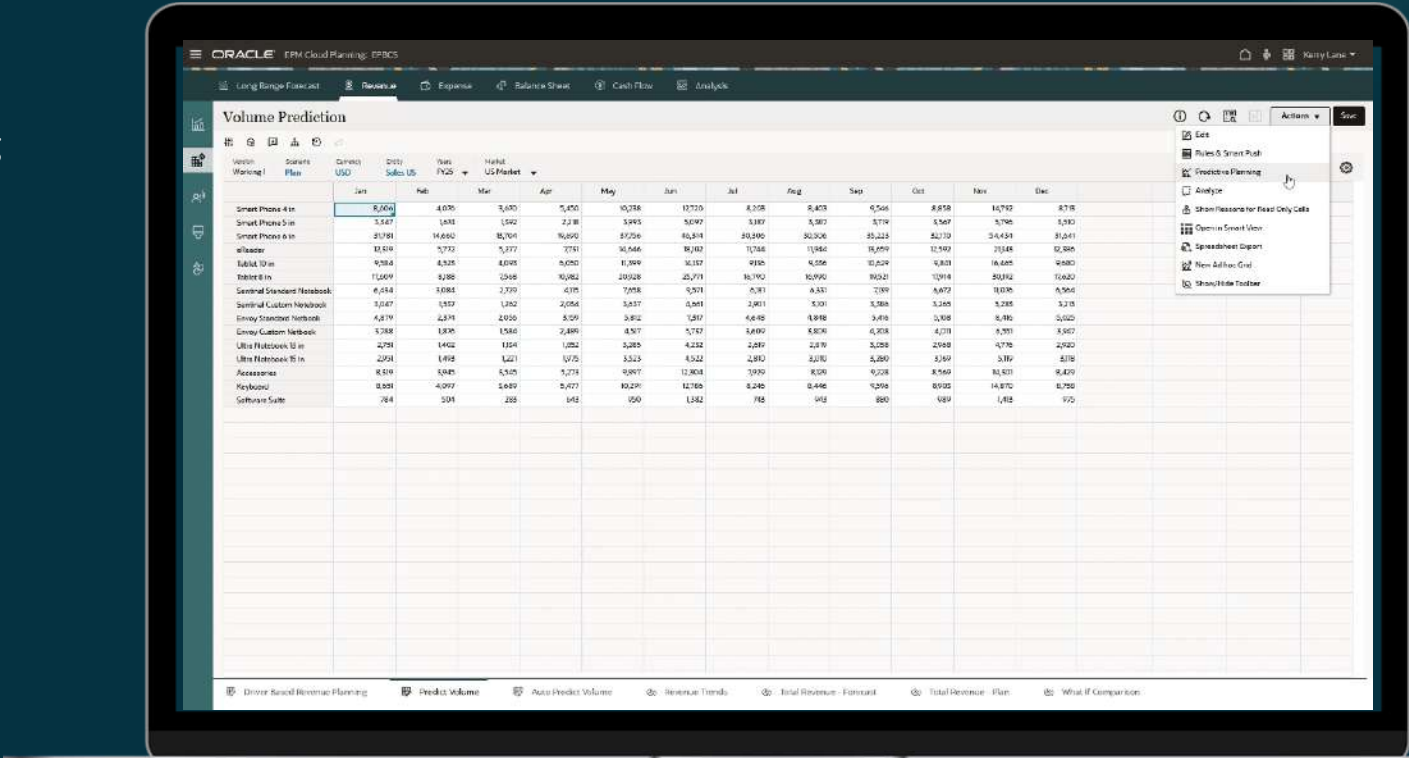
Predictive Planning – Auto Predict

How does it work?

Automates forecasting by using historical data and advanced time-series forecasting techniques to predict future performance. Predicts values for thousands of data points at once and include Best- and Worst-Case prediction results.

Benefit

Enhances forecasting accuracy and efficiency by automating predictions, pre-filling scenarios, enabling variance analysis, and keeping forecasts up to date, while leveraging events to anticipate trends, plan ahead, and capitalize on opportunities.

See it in action
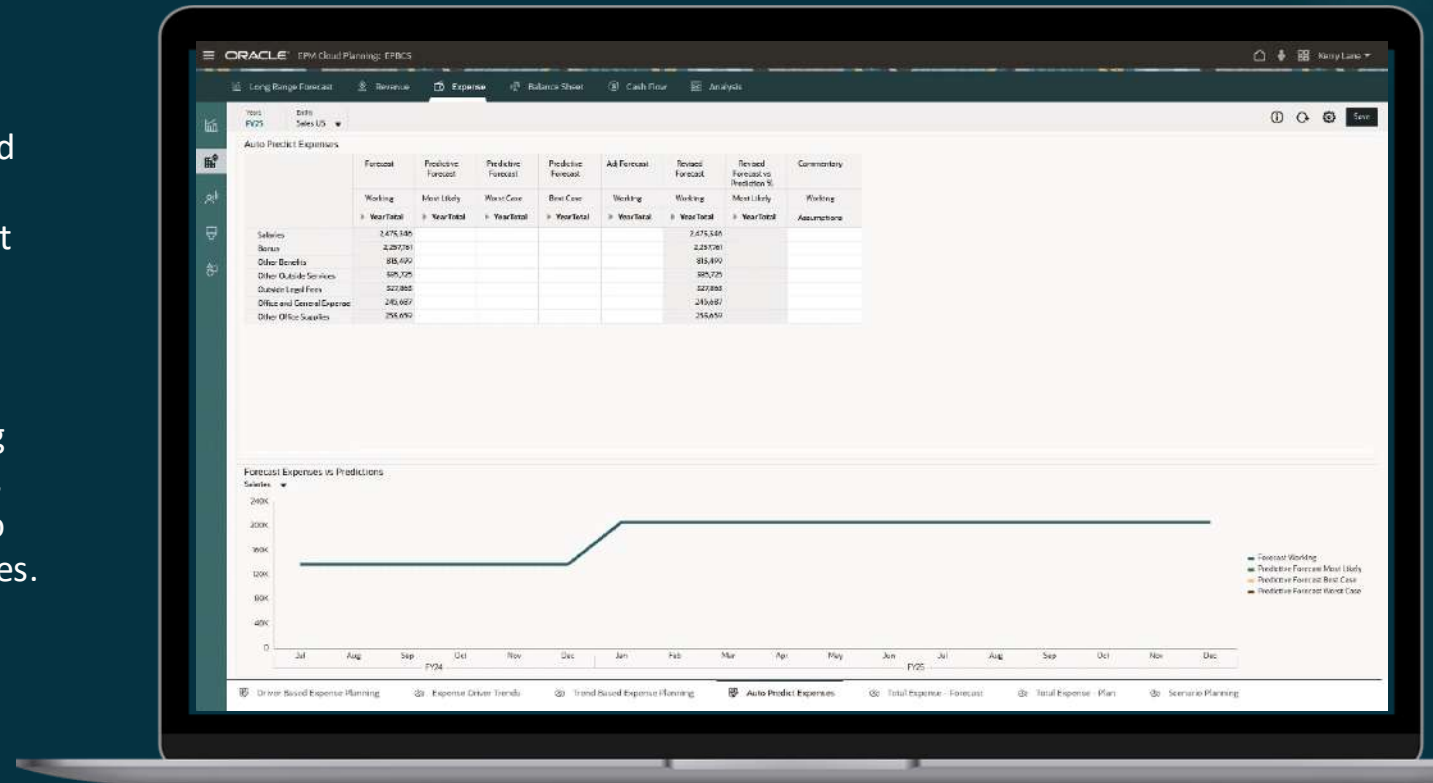
Package: Financial Planning & Analysis
Module Required: Planning, FreeForm
Technology: Predictive AI/ML

**Prerequisites:**   Hybrid Essbase enabled
Primary User: Planner

available from 📅 20.08

Predictive Cash Forecasting

- Automated ready-to-use integration with Fusion Cloud ERP sources for Accounts Receivables, Accounts Payables, and Cash Management cash flows. (Controlled Available)

- Supports multiple forecast methods for each line item based on the data source available, the maturity of planning and forecasting, and the forecast period range.

- Utilizes the best of Cloud EPM capabilities for smart view-based drill downs, what-if planning, manual adjustments to the forecast, flexible views by Region, Legal Entity, Bank, and Bank Account on a daily, weekly, or monthly basis, and insights for analysis.

- Drill down to Cloud ERP aggregate and detailed transactions to understand the forecast in detail and for deeper analysis.

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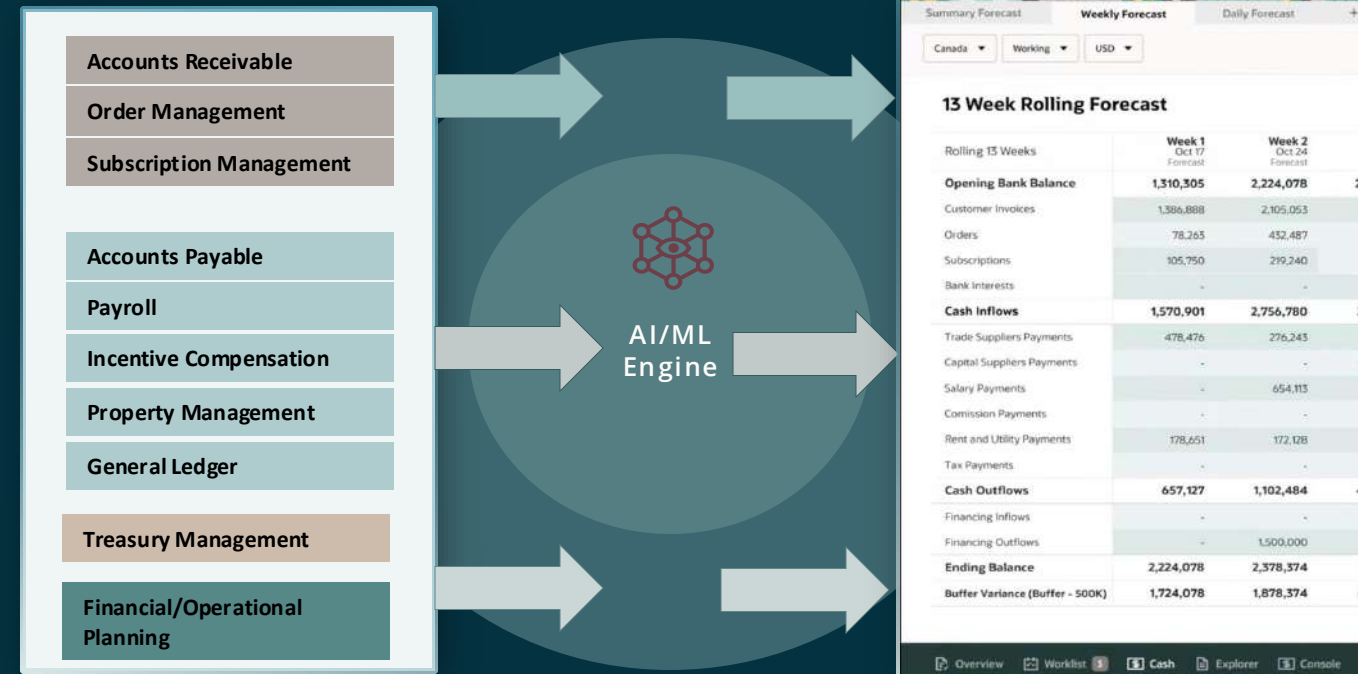
AI enables connected actions

Single platform across finance
Faster close and smarter data driven decisions across the whole of finance with a unified AI powered finance platform across ERP and EPM

Connected planning enables cross-LOB collaboration
Finance and LOB stakeholders collaborate, aided by GenAI insights to manage issues and execute on opportunities

Data-driven decisions, aligned across functions
Evaluate multiple scenarios, assess and manage risk, and drive optimal business outcomes with cross-functional alignment

AI in Fusion ERP

Improve decision-making, efficiency, and the bottom line

Improve Processes (Machine Learning)

Account Combination Defaulting

Invoice/PO Line Matching

Intelligent Document Recognition

Dynamic Discounting

Predictive Cash Forecasting

Predictive Planning

IPM Insights

Digital Assistant for ERPM

Automate Content Creation (Gen AI)

Management reporting narrative

Financial reporting narrative

Journal entry, reconciliation notes

Financial data explanations

Predict Outcomes (Analytics)

Collection Risk Predictions

On-Time Risk Prediction

Spend Classification

Expense Anomaly Detection

BREAK

HITACHI
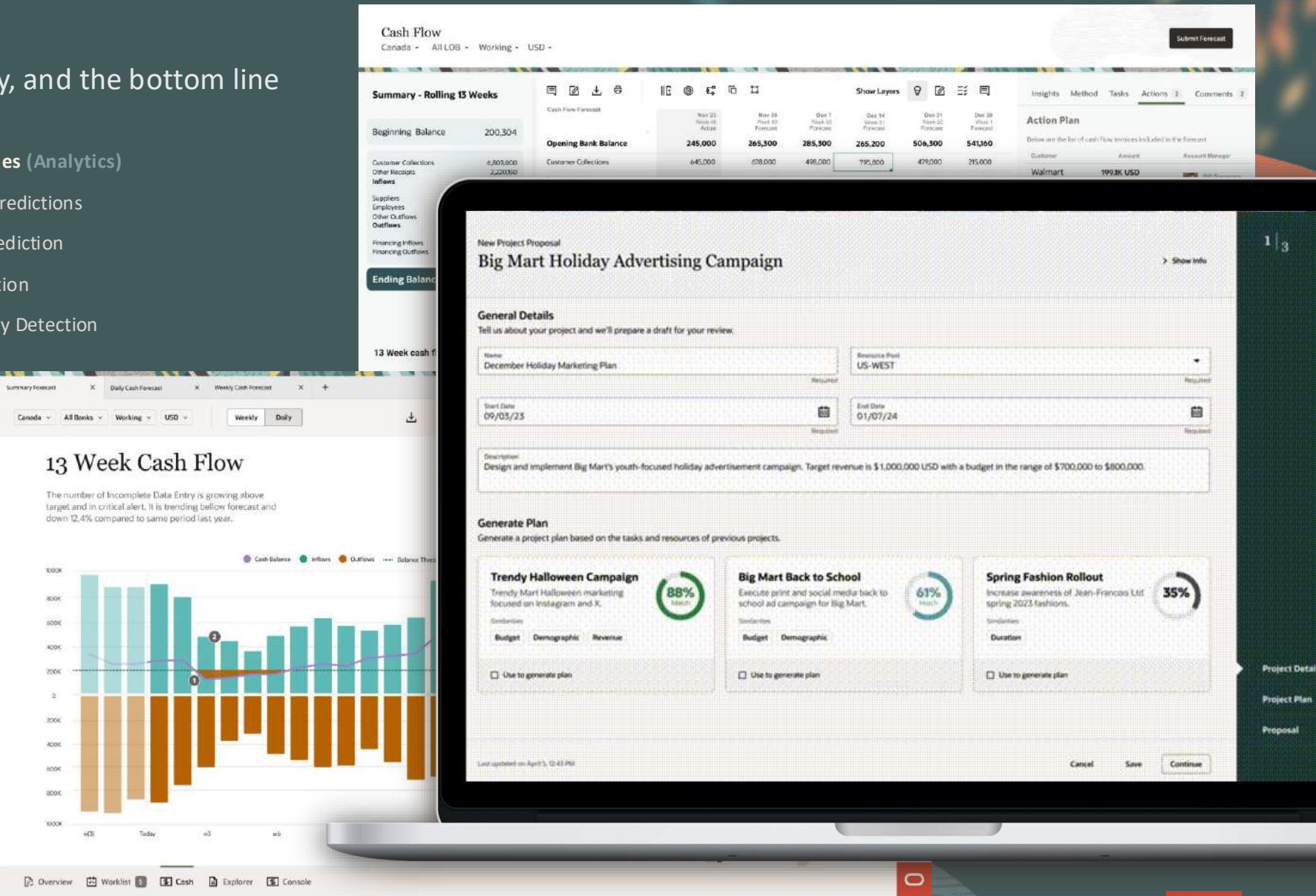
Discussion

Discussion

- What are the core AI capabilities that your Finance functions are investing in today?

- Practical examples of how you've seen AI being applied in finance — either in your own organization or elsewhere?

- What do you see as the biggest challenges or barriers to adopting AI in your finance function?

- "How are you preparing your teams and stakeholders for AI-driven changes — and what's been most effective so far?"

- If you could solve one major pain point in finance with AI tomorrow, what would it be — and why?

- Open questions

Please share you feedback & Ideas

Feedback Form (1 min)